WÄRTSILÄ LIFECYCLE SOLUTIONS

Guaranteed performance to fulfil your business targets

TOWARDS A SMART MARINE ECOSYSTEM

The marine industry has entered a new era of connectivity and innovation. At the same time, there is even greater pressure to stay competitive and meet tightening regulations.

Wärtsilä, a world leader in marine technology, creates long-term value for owners and operators by utilising real-time communication and digitalisation in all aspects of operations.

With our expertise, we can help you ensure that your assets operate in the safest, most efficient and environmentally sustainable way.

FORCES RE-SHAPING THE INDUSTRY

- SHARED CAPACITY improving fill rates and reducing unit costs
- DATA ANALYTICS optimising operations and energy management
- INTELLIGENT VESSELS enabling automated, optimised processes
- DECARBONISATION driving the adoption of new technologies
Wärtsilä Lifecycle solutions improve the reliability of your assets and optimise vessel performance. Supported by generations’ worth of knowledge combined with the power of AI and predictive analytics, we can guide you in finding a sustainable solution to suit your operations. Wärtsilä enables sustainable societies with smart technology.

**IMPROVE YOUR BUSINESS PERFORMANCE AND COMPETITIVENESS**

A Wärtsilä Lifecycle solutions agreement can help you increase the profitability and earnings of your operations while mitigating risks.

**CHOOSE THE RIGHT LEVEL OF SUPPORT FOR YOUR MARINE ASSETS:**

- **Wärtsilä Guaranteed Asset Performance**
  - Ensured Asset Performance and Better Earnings

- **Wärtsilä Optimised Maintenance**
  - Improved Operational Reliability

- **Wärtsilä Enhanced Support**
  - Improved Access to Data and Support

With a Lifecycle solution, experts in our Expertise Centres support you to optimise your asset performance over the lifecycle.

**YOUR BENEFITS**

A Wärtsilä Lifecycle solutions agreement can help you increase the profitability and earnings of your operations while mitigating risks.
PERFORMANCE GUARANTEES
Guaranteeing fleet performance based on measured data and maintaining it throughout the duration of the partnership.

MAINTENANCE MODEL
Defining the responsibility for scheduled and unscheduled maintenance matched with the operating profile.

EXPERTISE CENTRE SERVICE MODULE
Agreeing the level of operational support and analytics provided by Wärtsilä Expertise Centre.

BUSINESS MODEL
Agreeing on an incentive and risk sharing model as well as service fee structure.

EACH SOLUTION IS CUSTOMISED TO FIT YOUR OPERATING PROFILE:

ID MAINTENANCE

SUSTAINABLE AND PREDICTABLE OPERATIONS
WHY WÄRTSILÄ LIFECYCLE SOLUTIONS?

We maintain and optimise the performance of your marine assets with comprehensive lifecycle solutions encompassing our technology, software and service expertise as well as our view and understanding of installations on a system level.

We believe in co-creation and co-operation to improve the performance, viability and profitability of your business in the long-term.

GUARANTEENING PERFORMANCE IS OUR SHARED PASSION

Out of the operational support cases Wärtsilä Expertise Centres received in 2018-2019

- 10 EXPERTISE CENTRES AROUND THE WORLD
- 11K WÄRTSILÄ SERVICE PROFESSIONALS WERE SOLVED REMOTELY
- ~700 SHIPS WORLDWIDE SUPPORTED BY A WÄRTSILÄ LIFECYCLE SOLUTION WERE SOLVED ON THE SAME DAY

© 2020 Wärtsilä Corporation – All rights reserved.
No part of this publication may be reproduced or copied in any form or by any means (electronic, mechanical, graphic, photocopying, recording, taping or other information retrieval systems) without the prior written permission of the copyright holder. Neither Wärtsilä Finland Oy, nor any other Wärtsilä Group Company, makes any representation or warranty (express or implied) in this publication and neither Wärtsilä Finland Oy, nor any other Wärtsilä Group Company, assumes any responsibility for the correctness, errors or omissions of information contained herein. Information in this publication is subject to change without notice. No liability, whether direct, indirect, special, incidental or consequential, is assumed with respect to the information contained herein. This publication is intended for information purposes only.