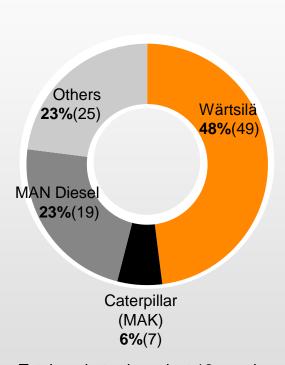
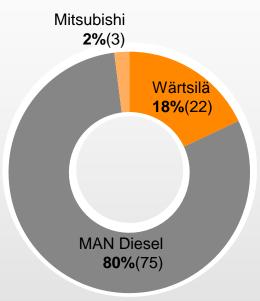
Market position of Wärtsilä's marine engines, Q3/2012

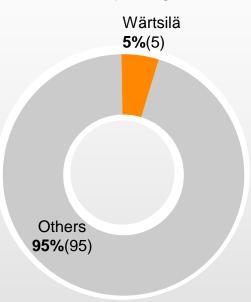




Auxiliary engines







Total market volume last 12 months: 4,481 MW (5,156)

Total market volume last 12 months: 8,498 MW (11,984)

Total market volume last 12 months: 3,367 MW (3,501)

Wärtsilä's market shares are calculated on a 12 months rolling basis, numbers in brackets are from the end of the previous quarter. Wärtsilä's own calculation is based on Marine Market Database.

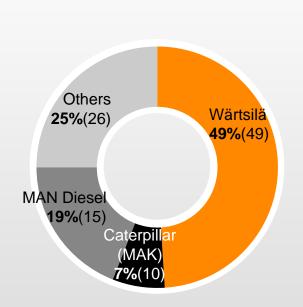


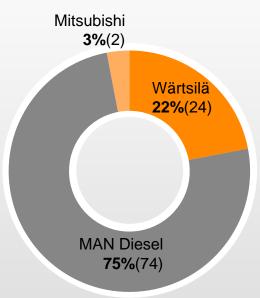
Market position of Wärtsilä's marine engines, Q2/2012

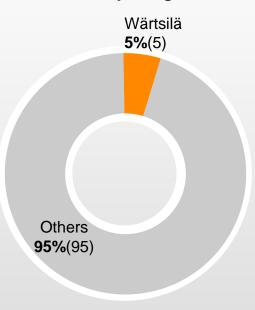




Auxiliary engines







Total market volume last 12 months: 5,156 MW (5,495)

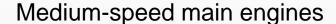
Total market volume last 12 months: 11,984 MW (13,520)

Total market volume last 12 months: 3,501 MW (3,793)

Wärtsilä's market shares are calculated on a 12 months rolling basis, numbers in brackets are from the end of the previous quarter. Wärtsilä's own calculation is based on Marine Market Database.

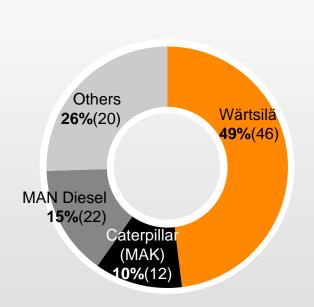


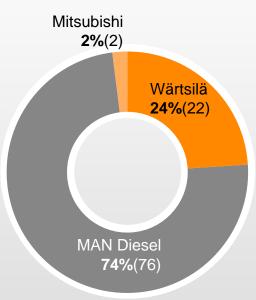
Market position of Wärtsilä's marine engines, Q1/2012

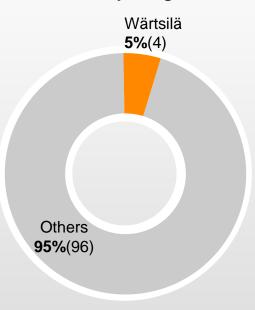




Auxiliary engines







Total market volume last 12 months: 5,495 MW (2,977)

Total market volume last 12 months: 13,520 MW (15,758)

Total market volume last 12 months: 3,793 MW (3,949)

Wärtsilä's market shares are calculated on a 12 months rolling basis, numbers in brackets are from the end of the previous quarter. Wärtsilä's own calculation is based on Marine Market Database.

