

Wärtsilä Oyj Abp Market shares in marine engines

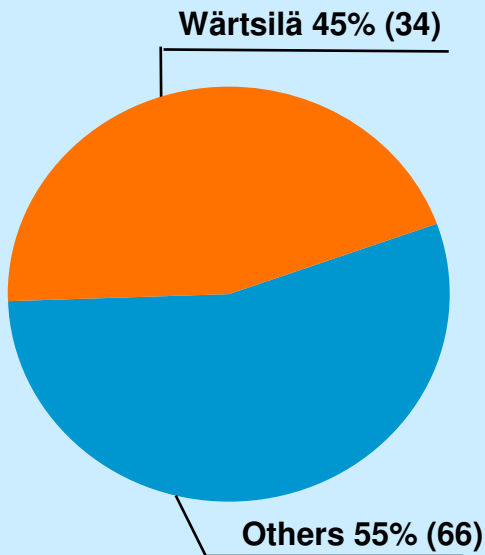
Ship Power market shares 2005



The market position of Wärtsilä's marine engines Q4/2005

Own production

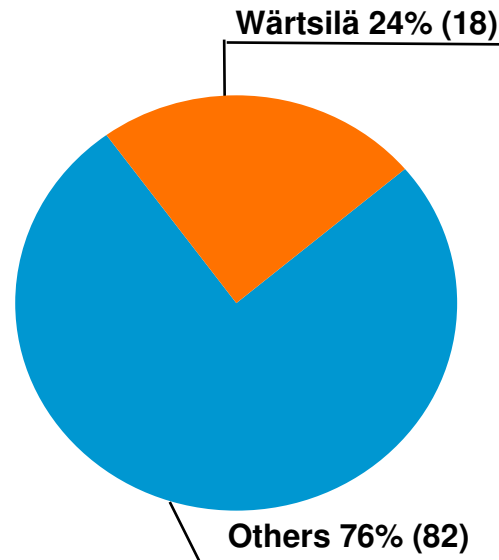
Medium speed main engines



Total market volume last 12 months:
6,676 MW (3,990)

Production by licensees

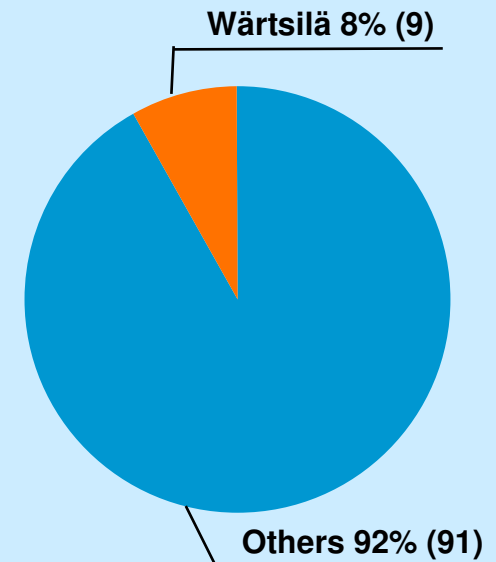
Low speed main engines



Total market volume last 12 months:
22,703 MW (24,863)

Own production

Auxiliary engines



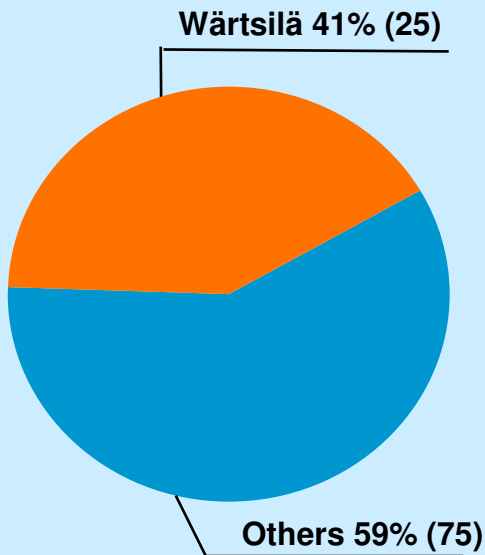
Total market volume last 12 months:
5,220 MW (3,540)

Wärtsilä's own calculation is based on: Lloyd's Register – Fairplay, Clarkson's Research Studies and BRL Shipping Consultants.
Market shares based on installed power, numbers in brackets are from 12 months ago.

The market position of Wärtsilä's marine engines Q3/2005

Own production

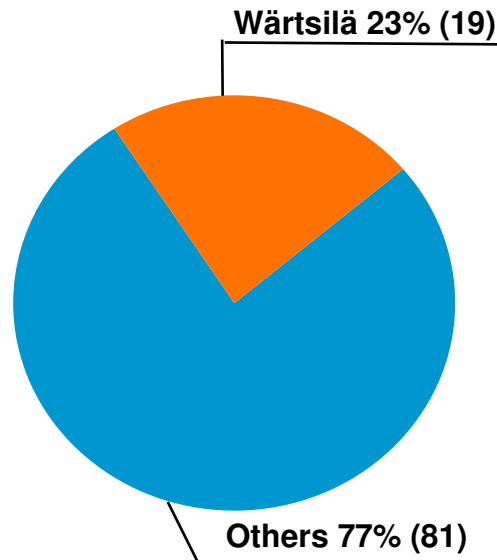
Medium speed main engines



Total market volume last 12 months:
5,393 MW (4,372)

Production by licensees

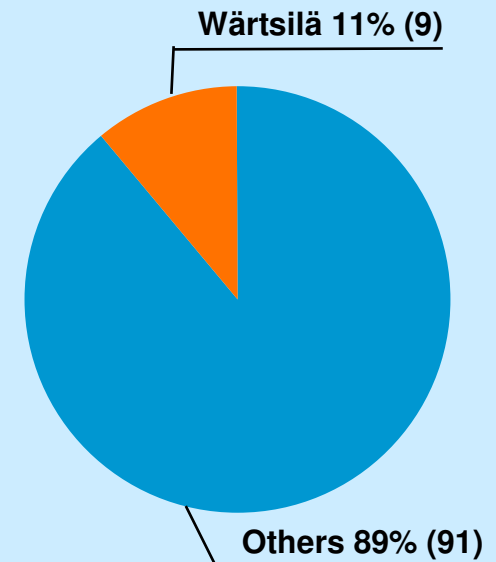
Low speed main engines



Total market volume last 12 months:
25,483 MW (29,255)

Own production

Auxiliary engines



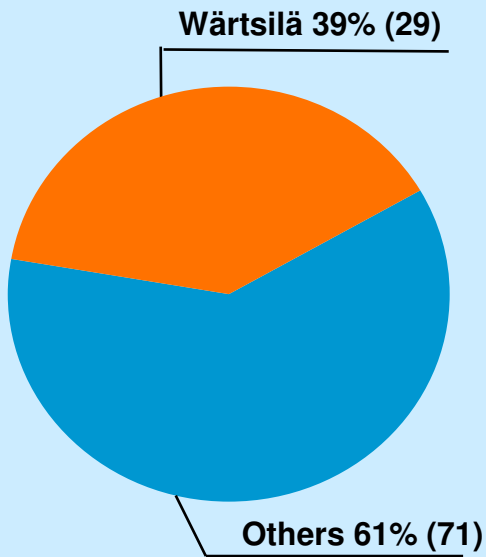
Total market volume last 12 months:
3,500 MW (3,700)

Wärtsilä's own calculation is based on: Lloyd's Register – Fairplay, Clarkson's Research Studies and BRL Shipping Consultants.
Market shares based on installed power, numbers in brackets are from 12 months ago.

The market position of Wärtsilä's marine engines Q2/2005

Own production

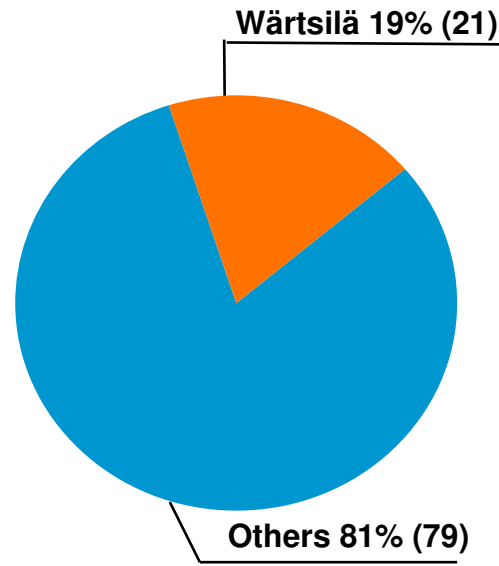
Medium speed main engines



Total market volume last 12 months:
4,727 MW (3,691)

Production of licensees

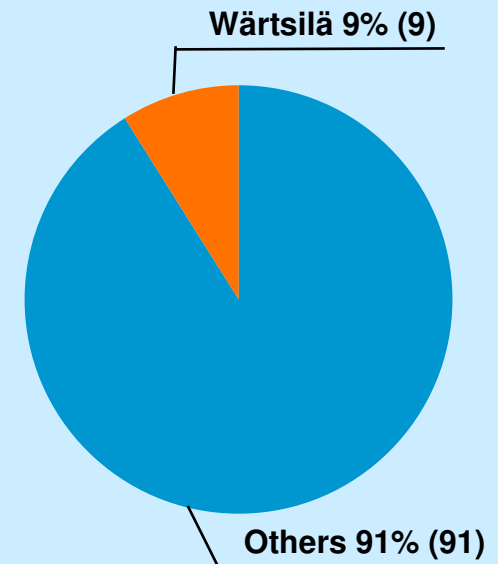
Low speed main engines



Total market volume last 12 months:
25,001 MW (30,286)

Own production

Auxiliary engines



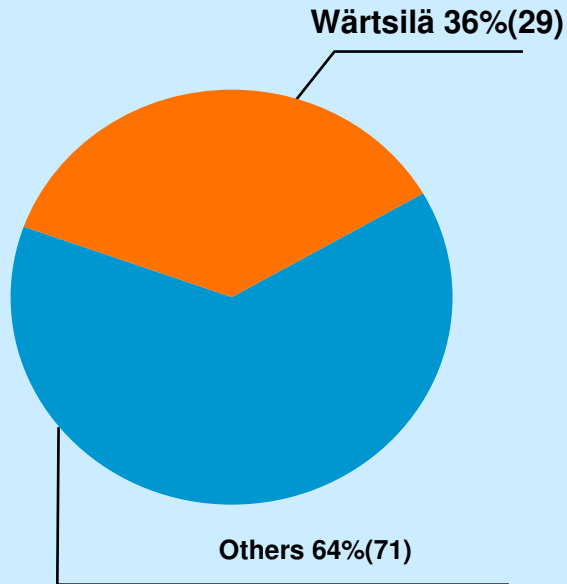
Total market volume last 12 months:
3,600 MW (3,700)

Wärtsilä's own calculation is based on: Lloyd's Register – Fairplay, Clarkson's Research Studies and BRL Shipping Consultants.
Market shares based on installed power, numbers in brackets are from 12 months ago.

The market position of Wärtsilä's marine engines Q1/2005

Own production

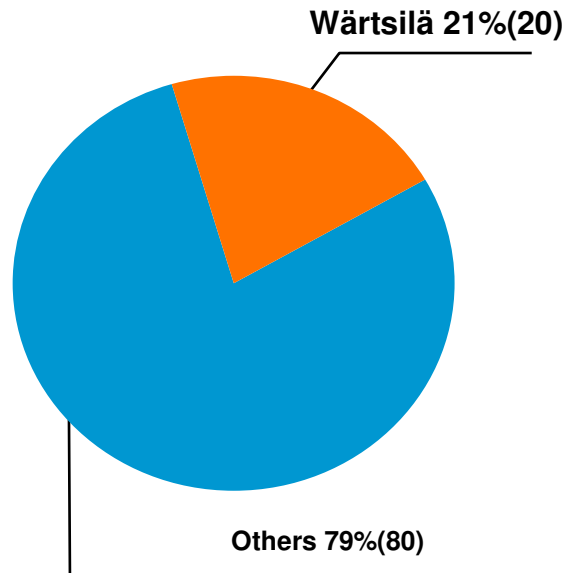
Medium speed main engines



**Total market volume last 12 months:
4,972 MW (3,471)**

Production of licensees

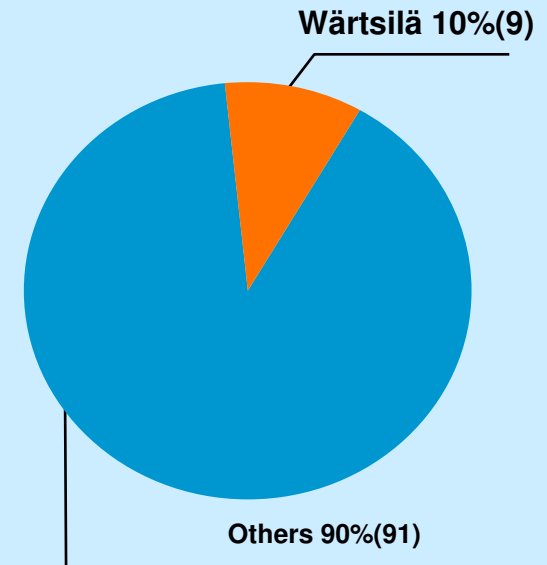
Low speed main engines



**Total market volume last 12 months:
24,488 MW (28,658)**

Own production

Auxiliary engines



**Total market volume last 12 months:
4,000 MW (3,500)**