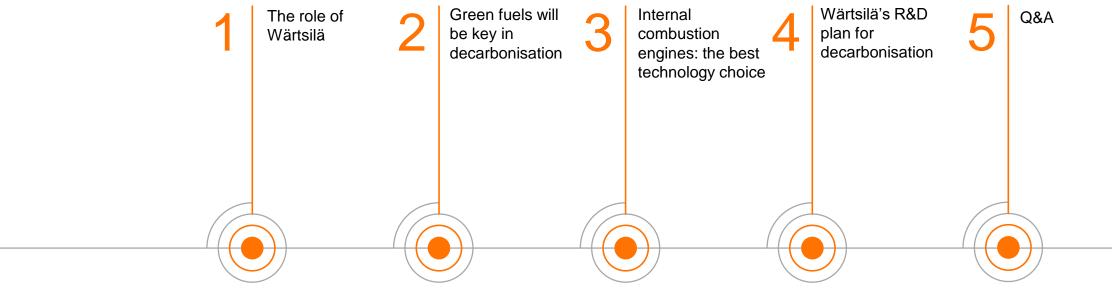




TOPICS FOR TODAY



© Wärtsilä PUBLIC 11 December 2020 Juha Kytölä



FOUNDED IN 1834

GLOBAL LEADER

in sustainable solutions for the marine and energy markets

COMPARABLE OPERATING RESULT

457 MEUR

ORDER INTAKE

5,327 MEUR

NET SALES

5,170 MEUR

WÄRTSILÄ

OPERATIONS IN OVER

200 LOCATIONS

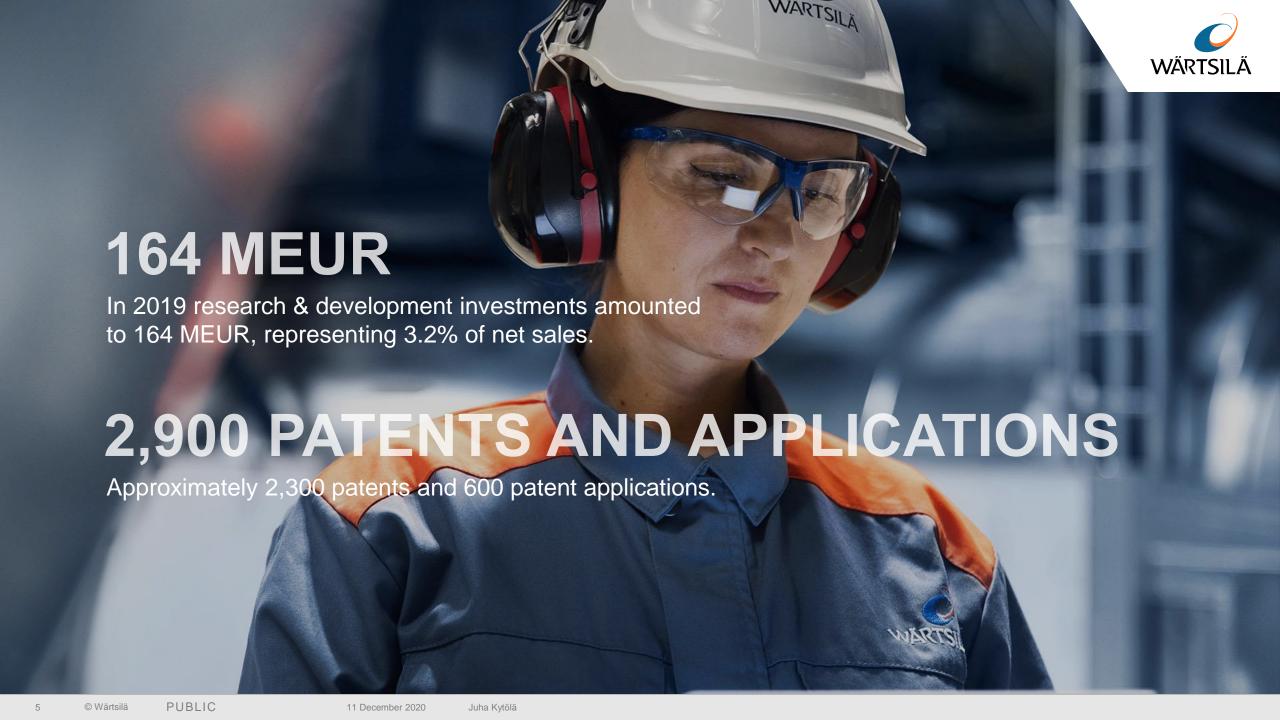
OUR PERSONNEL

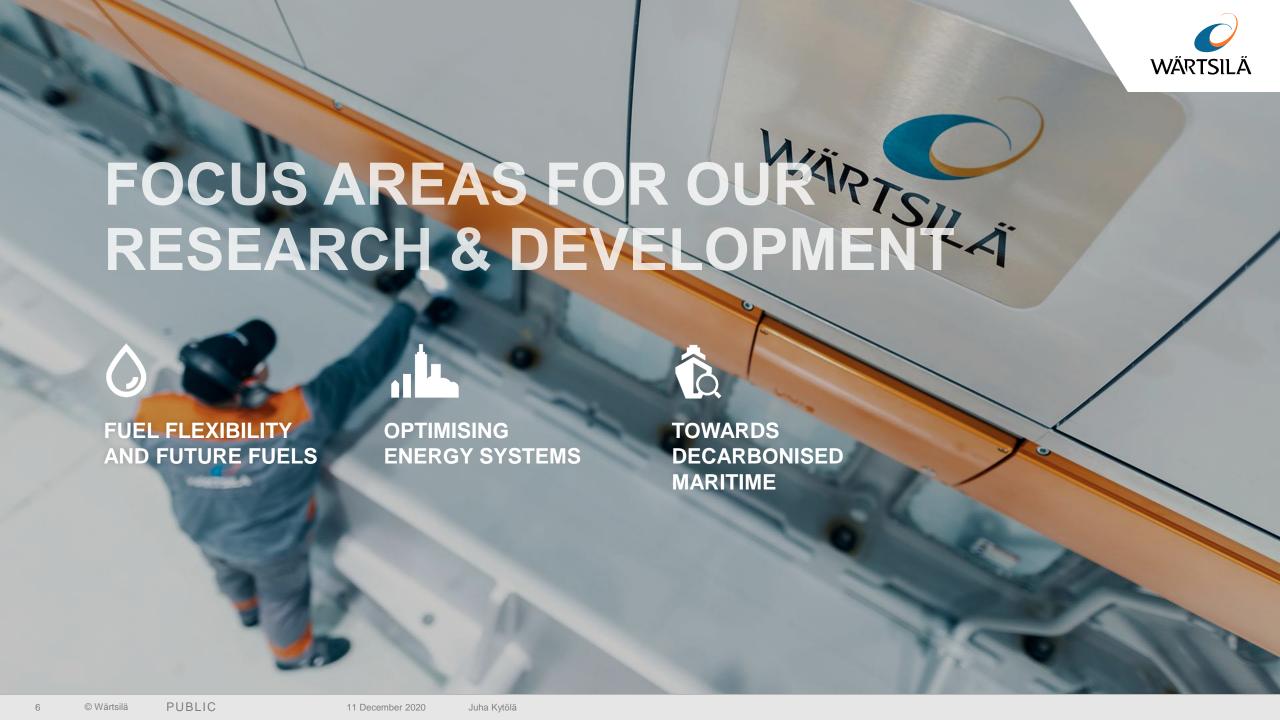
19,000

NATIONALITIES

140

ials are for fiscal year 2019. Location, personnel and nationalities figures are approximations based on the status in December 2019







ENABLING SUSTAINABLE SOCIETIES MEANS ADDRESSING CLIMATE CHANGE

ergy

The path towards 100% renewable power generation means a shift of baseload towards renewables as wind & solar + flexibility for peaking

Marine

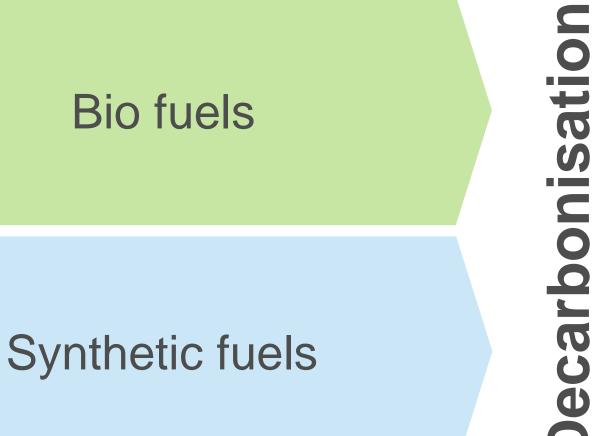
GHG reduction targets set by IMO will require a shift towards carbon neutral fuels



GREEN FUELS WILL BE KEY IN DECARBONISATION



TRANSITION OF FUELS IS TAKING PLACE



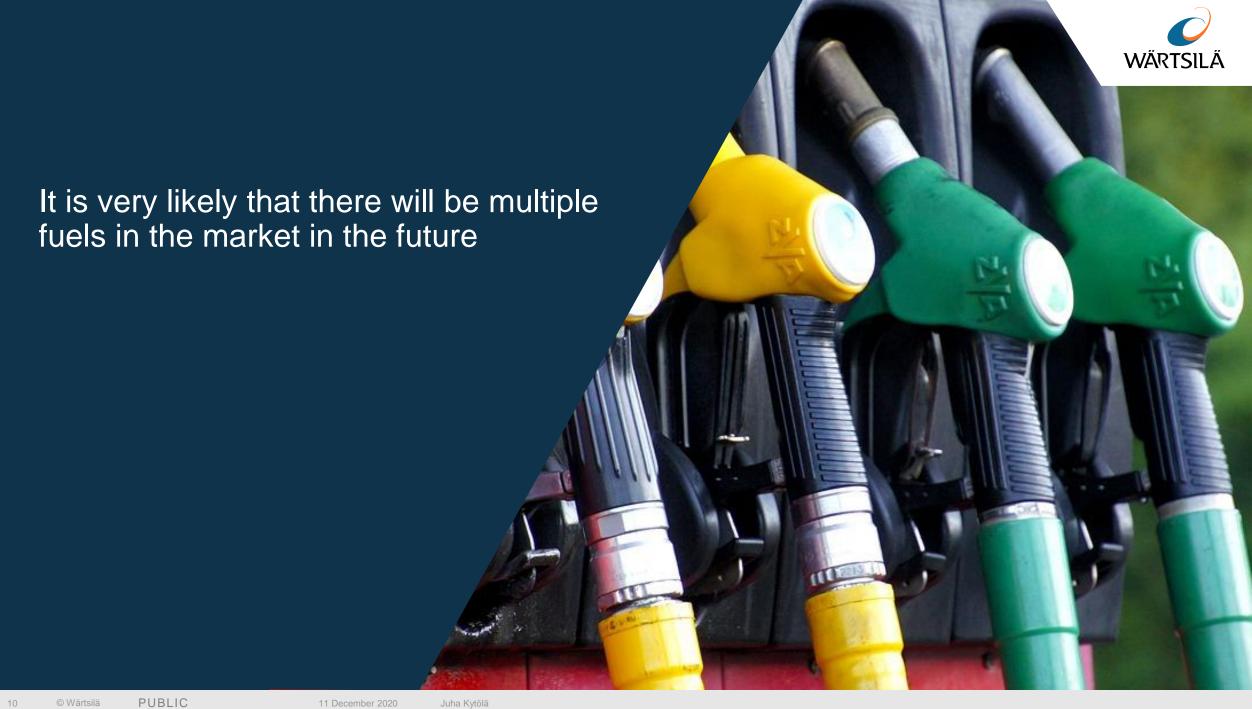
© Wärtsilä

PUBLIC

11 December 2020

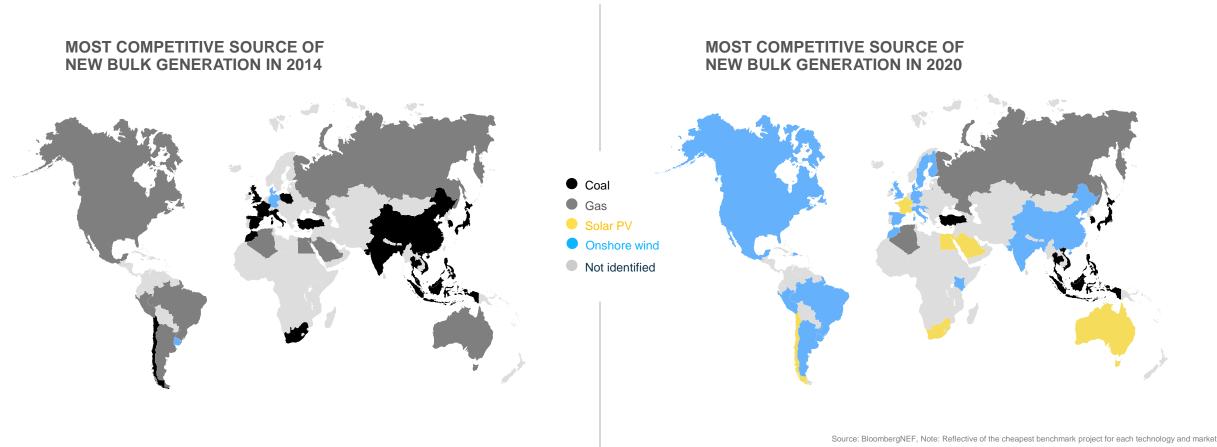
Fossil fuels

Juha Kytölä





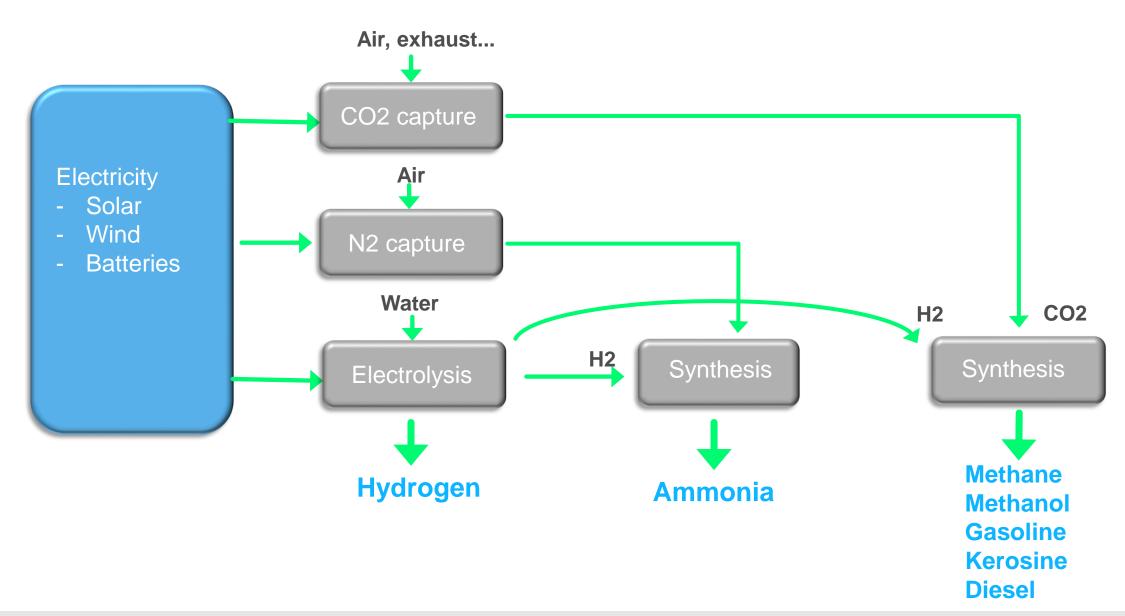
PRICE ALONE WILL TURN MOST OF THE WORLD TO RENEWABLE ENERGY



PUBLIC

SYNTHETIC FUEL PRODUCTION IS A KNOWN TECHNOLOGY





NEW FUELS ENTERING THE MARKET



Technology ready

Fossil liquids

- High energy content
- Widespread availability

Fossil gas

- Cleanest fossil fue
- GHG reduction 5-20% depending or engine type (well-to-power)
- Widespread availability

Bio and synthetic liquids

- GHG reduction 70-100% depending on source (well-to-power)
- Clear transition pathway as same infra can be used for all fuel types

Bio and synthetic gas

- GHG reduction 70-100% depending on source (well-to-power)
- Clear transition pathway as same infra can be used for all fuel types

Industrialisation needed

Green methanol

- Carbon neutral
- Can be blended with liquids

Under development

Green Ammonia

- No CO2 emissions
- Can be blended with liquids or gases

Green Hydrogen

- No CO2 emissions
- Can be blended with gases

© Wärtsilä PUBLI



FUEL AVAILABILITY IS ONLY ONE OF THE DRIVERS

Many aspects to be considered in business



FUEL AVAILABILITY

Variations due to local regulations and feedstock, production capacities and existing infrastructure

Marine

Energy



INCREASED CAPEX AND OPEX

Carbon-neutral fuels typically require existing equipment to be replaced and are likely to be more expensive than fossil fuels at least initially

Marine

Energy



INCREASED COMPLEXITY

Managing some cryogenic or toxic fuels will require more complex solutions to comply with rules and regulations

Marine

Energy



IMPACT ON VESSEL STRUCTURE

Many carbon-neutral fuels will have lower volumetric energy density compared to HFO and LNG and require larger tanks to maintain vessel endurance

Marine



SHIPYARD CAPACITY

There is a mismatch between the number of shipyards capable of handling the fuel conversion work and the size of the international commercial fleet

Marine



AUXILIARY SYSTEMS AND STORAGE

Use of new fuels requires changes in auxiliary systems and potentially new storage systems

Energy



INTERNAL COMBUSTION ENGINES: THE BEST TECHNOLOGY CHOICE





- Highly tolerant for different fuels
 - → different fuels can be combusted at the same time (liquid, gas)
- Best efficiency of any combustion method
 - → highest combustion temperatures due to cyclic combustion
 - → combustion is cyclic, thus materials stay cool (turbines, boilers... need low combustion temperatures)
- Engines can be modified / retrofitted for new fuels with minor effort
 - → existing installations can be converted later in operational life







WÄRTSILÄ'S R&D PLAN FOR DECARBONISATION



Wärtsilä gas engines to burn 100% hydrogen

Wärtsilä Corporation, Press release, 5 May 2020 at 11:00 AM E. Europe Standard Time



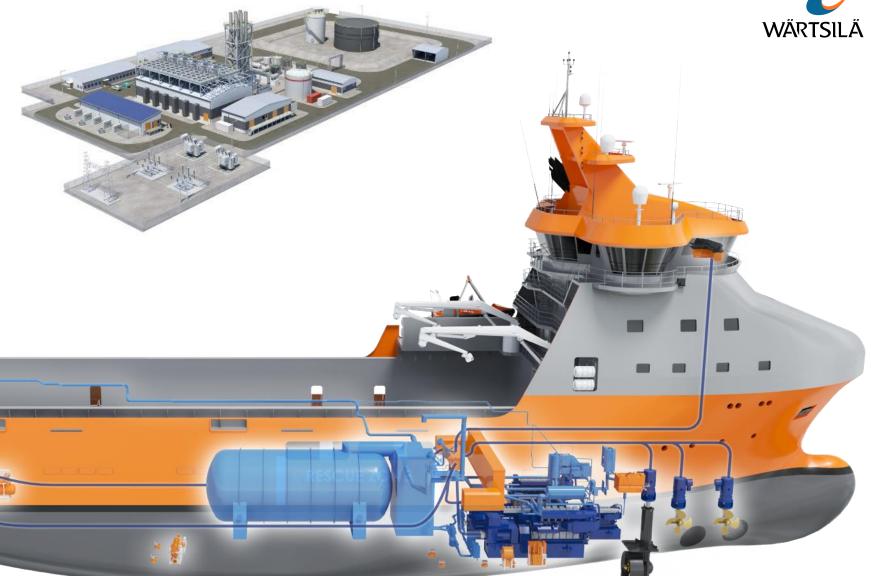
The technology group Wärtsilä is developing the combustion process in its gas engines to enable them to burn 100% hydrogen fuel...tested its engines with blends of up to 60% hydrogen and 40% natural gas.. is part of the company's strategy to future-proof... the global trend towards decarbonisation of the energy and marine markets.

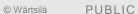
"The world is on a path towards 100% decarbonization, and Wärtsilä continues to support this trend with our research and development of future fuels, such as hydrogen. The market for hydrogen-fuelled power plants will emerge along with regulations restricting the burning of fossil fuels. We are well positioned to serve the power industry in its transition to 100% renewable electricity generation. Wärtsilä's engines, capable of running on a variety of sustainable fuels, are offering a highly dynamic balancing power for these future generating systems," commented Marco Wiren, President, Wärtsilä Energy Business

Juha Kytölä

FOCUS IS ON

COMPLETE SYSTEMS, REGARDLESS OF THE FUEL BEING USED

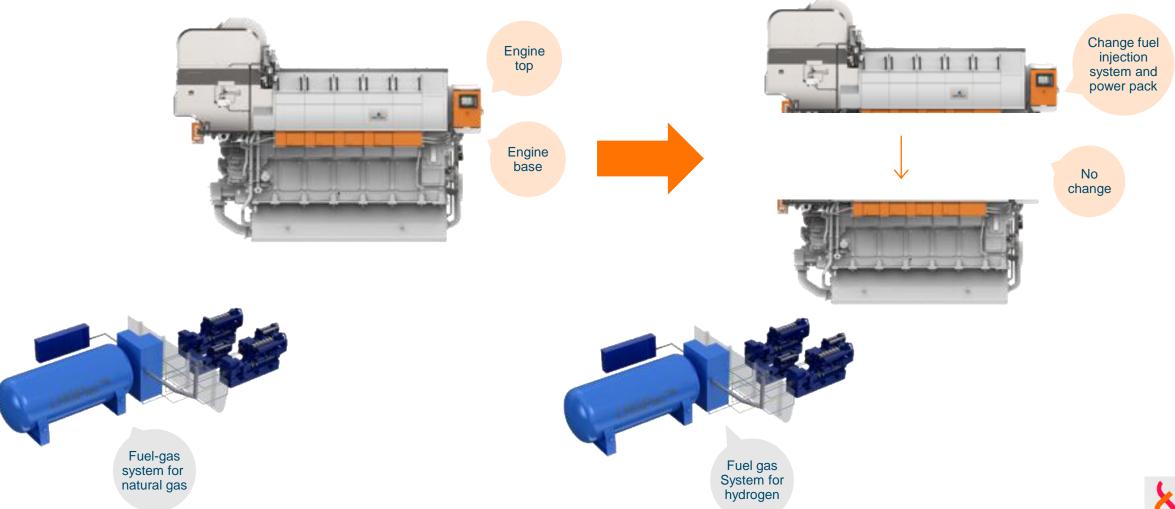




CONVERSION TECHNOLOGY FOR HYDROGEN



CONVERSION LNG -> HYDROGEN





20





THANK YOU

© Wärtsilä PUBLIC

22

C 44 Decemb

11 December 2020

Juha Kytölä