Wärtsilä Smart Power Generation

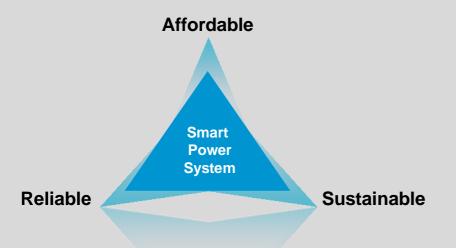
13 June 2012

VESA RIIHIMÄKI GROUP VICE PRESIDENT, POWER PLANTS



The world demands

DESIRED FUTURE OF POWER SYSTEMS





Load variations in power systems

Base load

- Constant generation 24/7/365
- Nuclear and coal plants

Intermediate load

- Normal daily load variations
- Increase of wind and solar power introduce uncertainty which leads to large generation variations

Peak load

Covering high demand hours

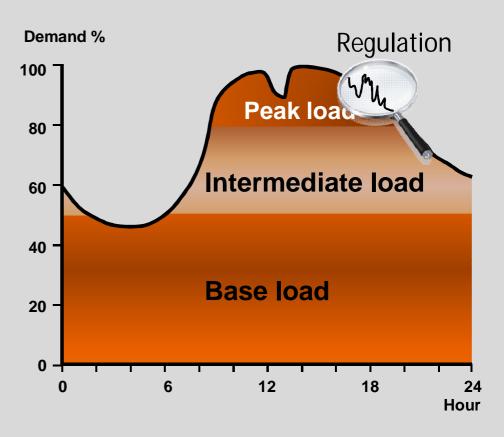
Regulation

 Balancing the system (frequency & voltage)

Reserves

Contingency situations

DAILY LOAD CURVE



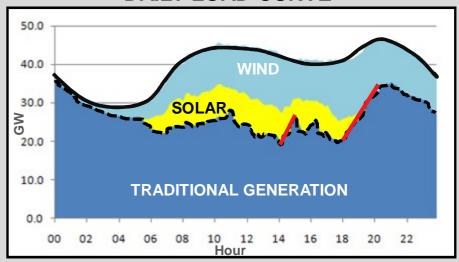


Growing challenges for power systems

- Variability of generation, intermittency
 - Increasing wind and solar production
- **Forecasting error**
 - Intermittent generation
- Increasing demand variations
 - Electricity intensity and less industrial production
- **Power plant commitment**
 - Inflexible generation

INCREASING DEMAND FOR **FLEXIBLE POWER GENERATION**

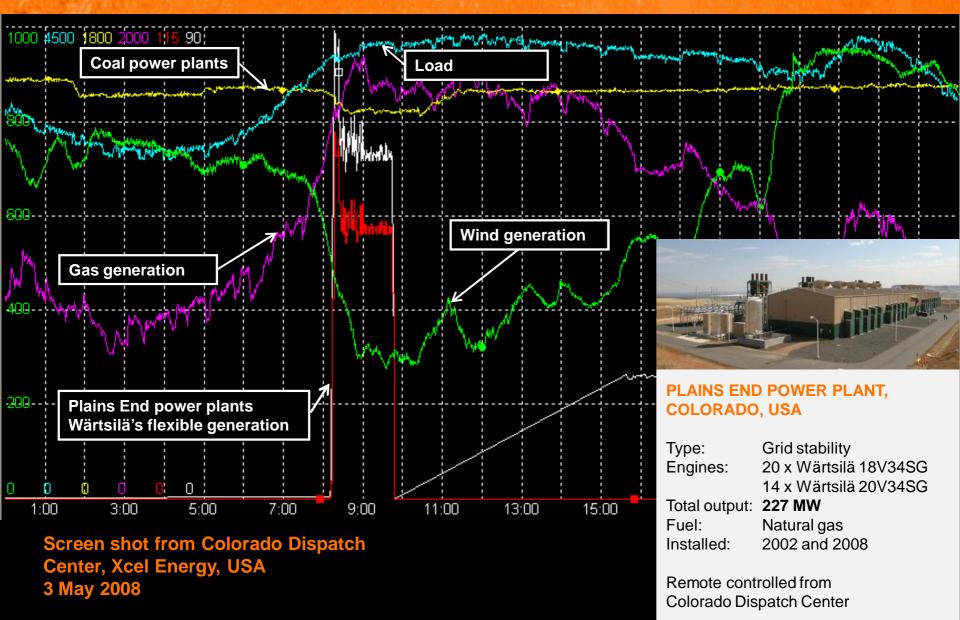
DAILY LOAD CURVE



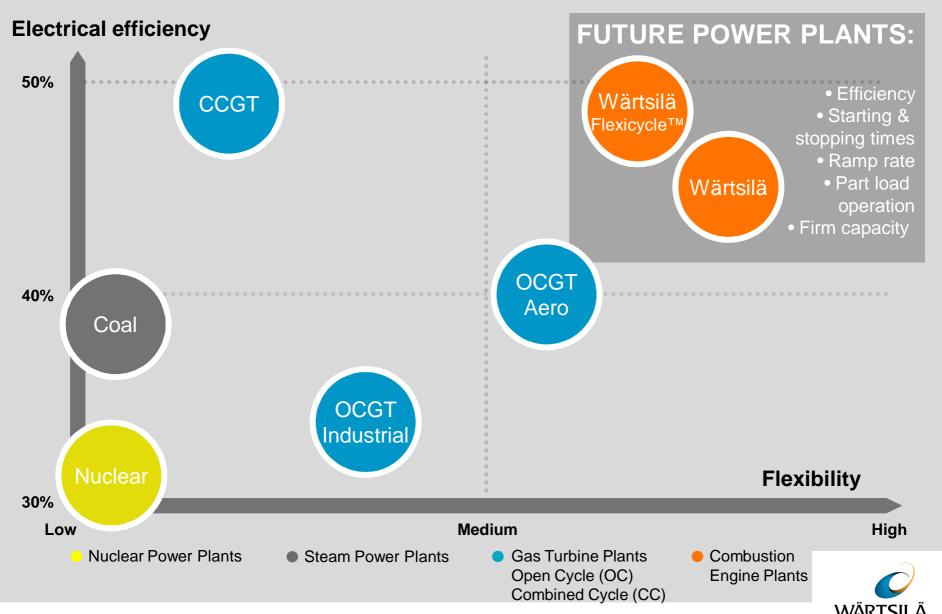


The perfect match

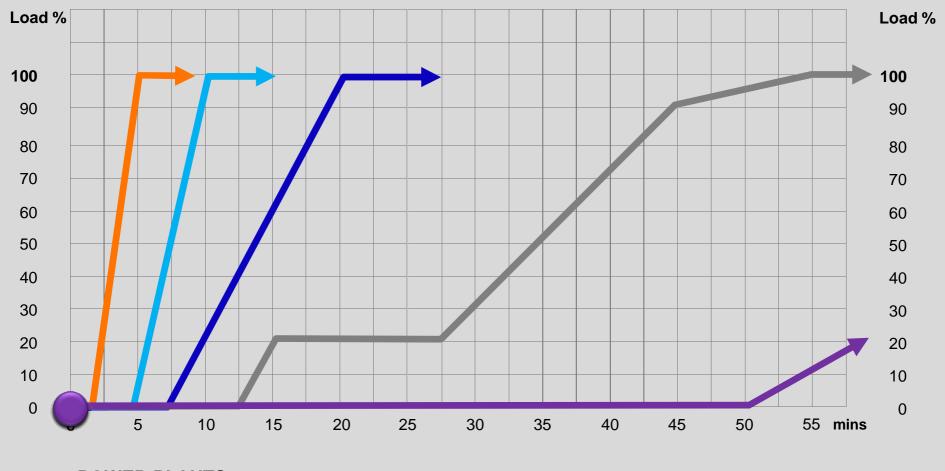
Case study: Smart wind chasing in Colorado, US



Operational flexibility AND electrical efficiency



Fastest loading by Combustion Engine





Wärtsilä Combustion Engine

Open Cycle Gas Turbine (OCGT), industrial

Combined Cycle Gas Turbine (CCGT)

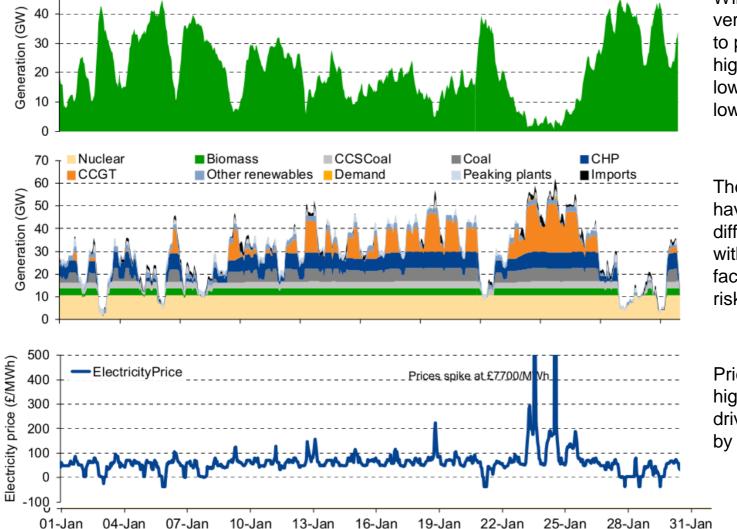
(OCGT), aeroderivative

Coal Fired



Wind will impact the whole system

■ Intermittent generation



Wind generation is very variable, leading to periods of very high generation and low periods of very low generation

Thermal plants will have to operate in a different manner, with lower load factors and higher risk

Prices may become highly volatile and driven increasingly by wind generation

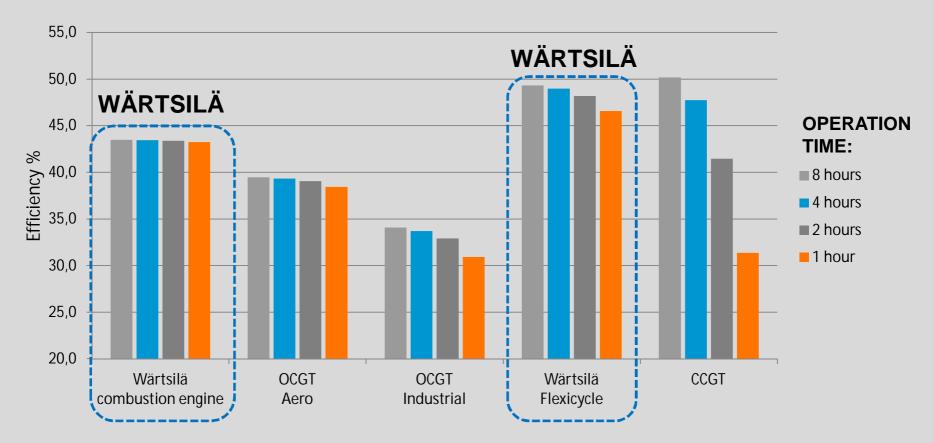


Source: Impact of Intermittency: How wind variability could change the shape of the British and Irish electricity market, July 2009

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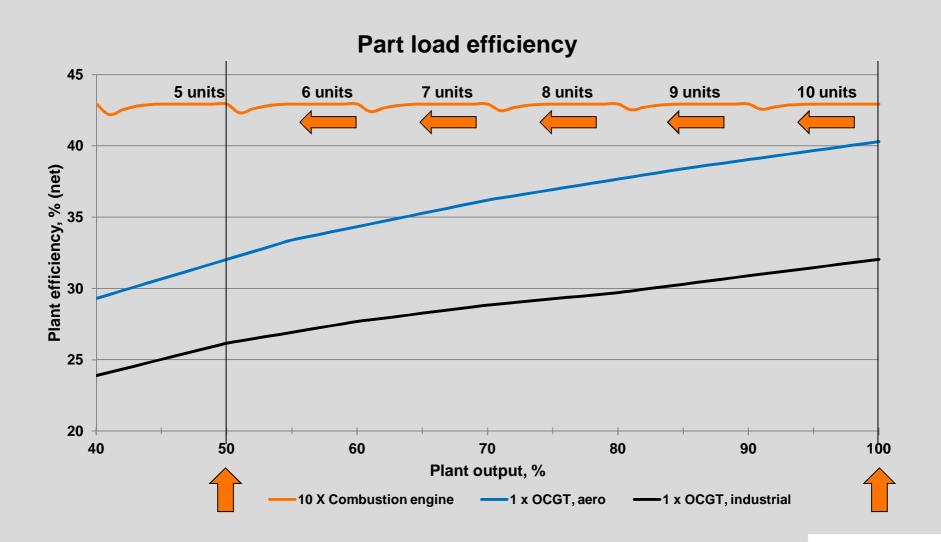
Engines are more efficient across the operation range

Average efficiency, start to stop





High efficiency due to multiple units

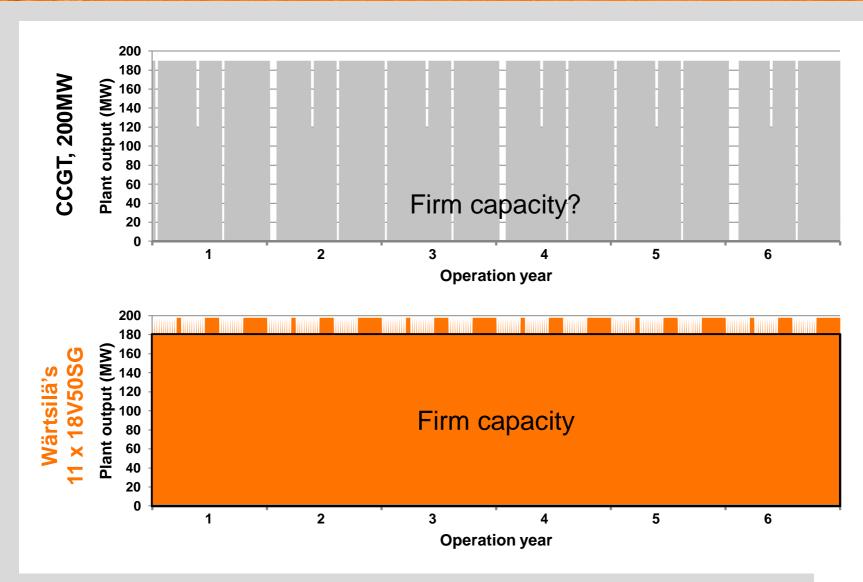


GT performances: GTPro by Thermoflow



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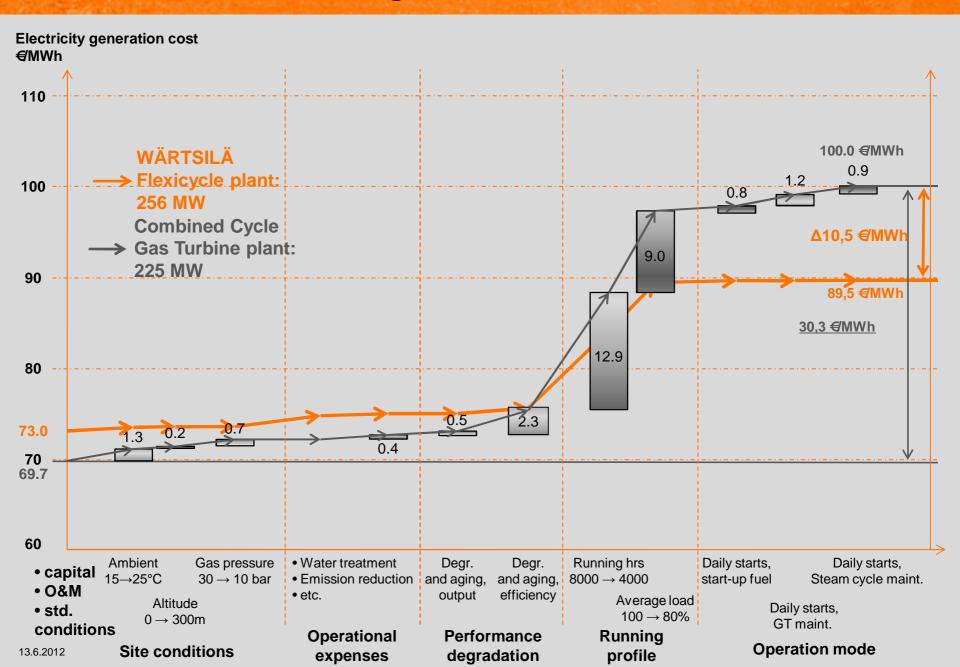
High reliability due to multiple units





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True and lower cost of generation

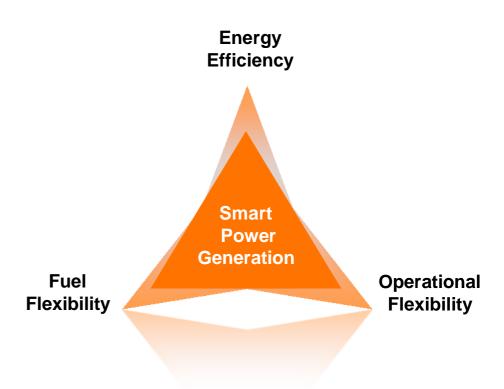


Benefits to power producers

- Operation in different generation modes
- High efficiency
- Fuel flexibility
- Dependable and committable
 - Multiple generating units
- Operate on multiple markets
 - Energy markets
 - Capacity markets
 - Ancillary services markets
- Optimum plant location close to consumers
- Fast access to income through fast-track project delivery

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Competitive O&M costs





Benefits to power systems

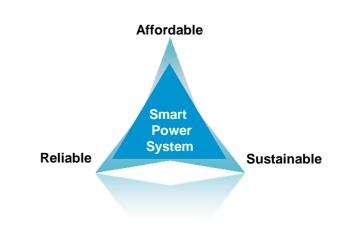
Secures the supply of affordable and sustainable power

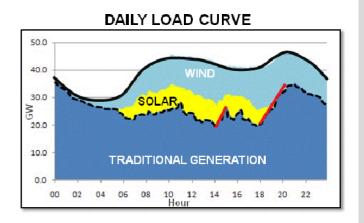
- Enable highest penetration of wind and solar power capacity
- Maximising the use of wind power capacity by minimising wind curtailment
- Ensure system stability in wind variability and contingency situations

Ensures true optimisation of the total power system operation

- Remove the abusive starts and stops, and cyclic load from baseload plants that are not designed for it
- Improves the total system efficiency

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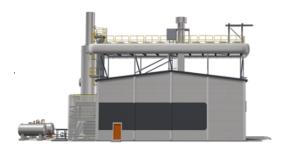
Smart Power Generation Solutions

Modularity and multi unit solution enable accurate plant size matching to the grid and the demand

W34SG CMPP 10-100 MW



W34SG GAScube $8 - 30 \, MW$



W34SG CMPP 100-300 MW



W34DF/W50DF CMPP



W50SG CMPP 20-500MW



W32GD / W46GD CMPP







Matching changing requirements





