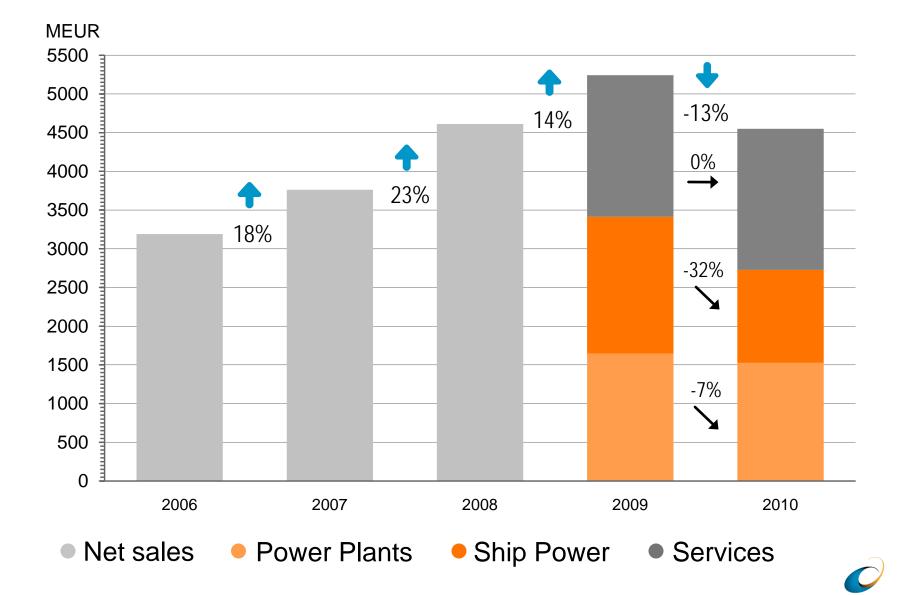
## **WÄRTSILÄ CORPORATION** ANNUAL GENERAL MEETING 3 MARCH 2011

**OLE JOHANSSON, PRESIDENT & CEO** 

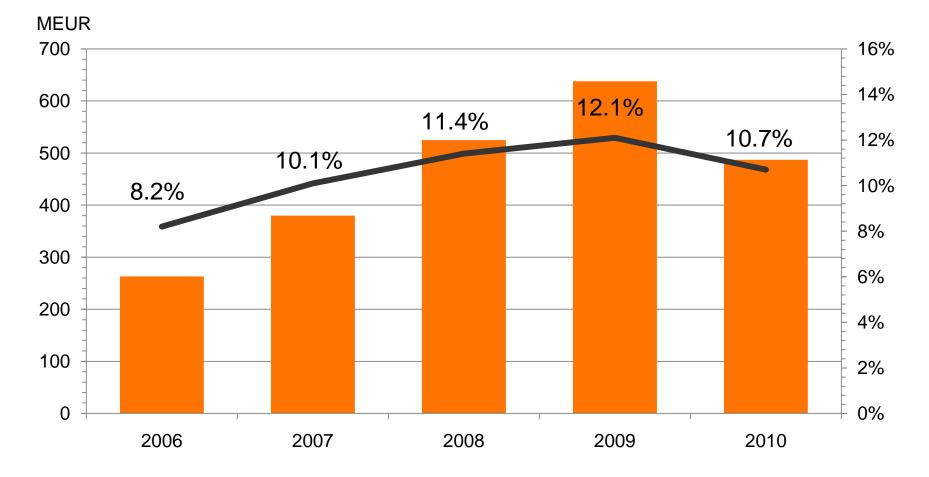


### Net sales decreased as expected



WÄRTSI

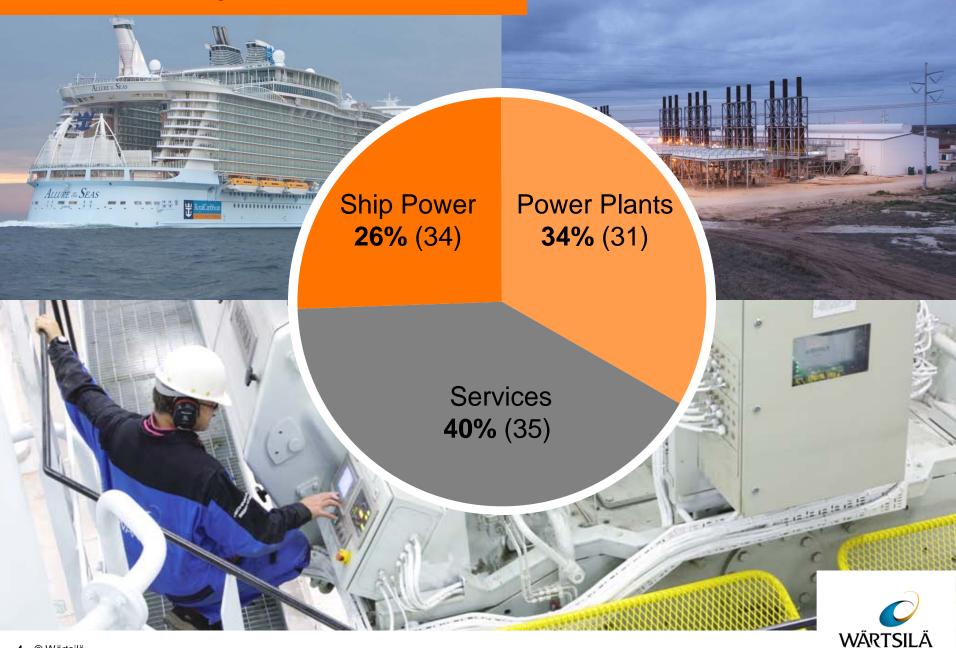
### **Profitability continued strong**



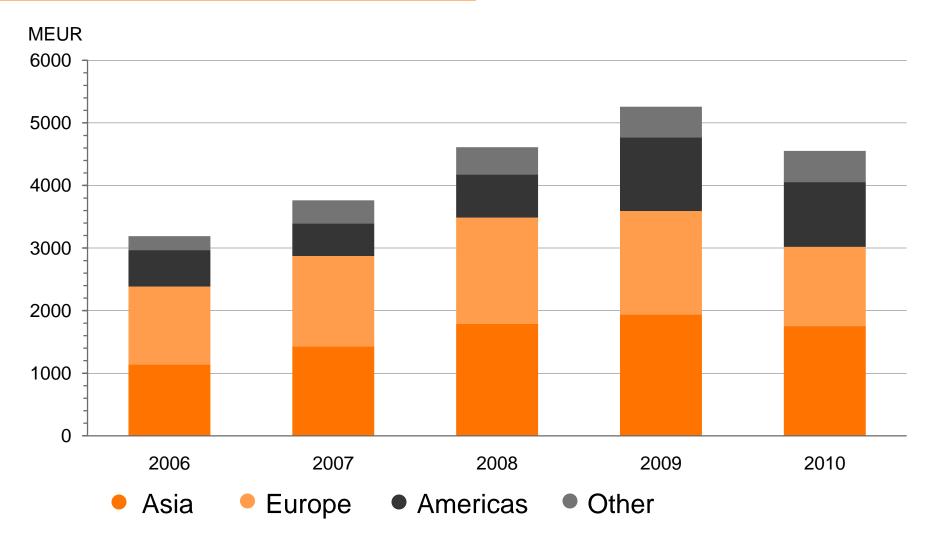
• Operating result – Operating profit, %



#### **Net sales by business 2010**

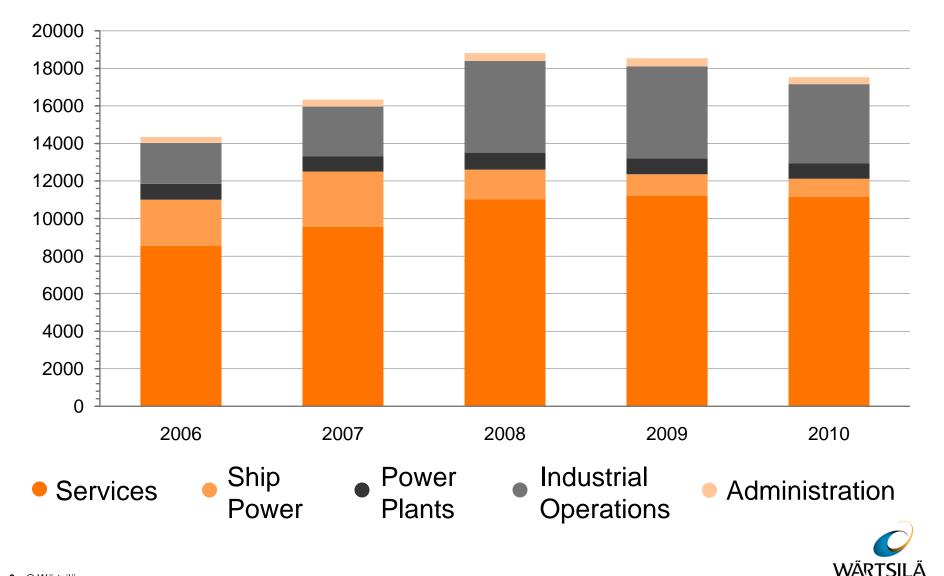


#### Net sales by market area Strong presence in Asia

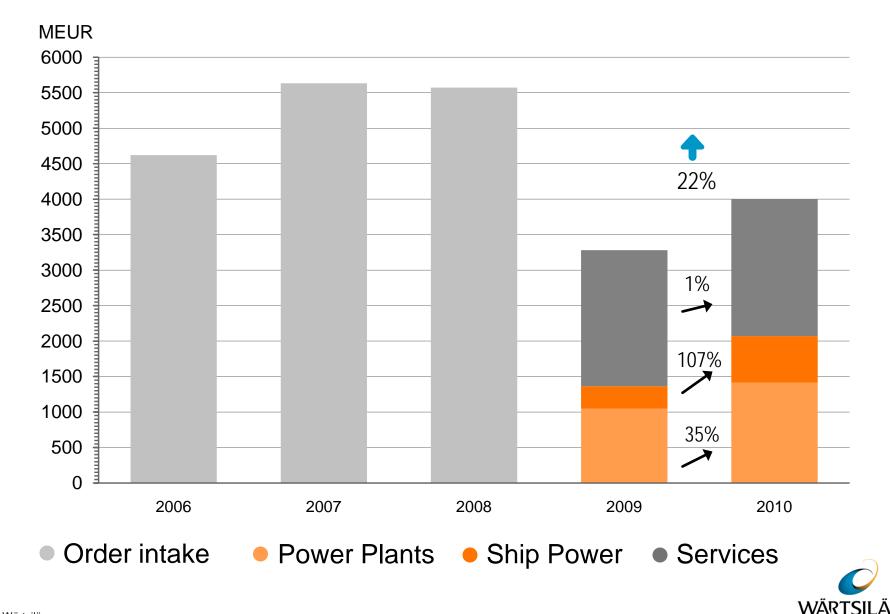




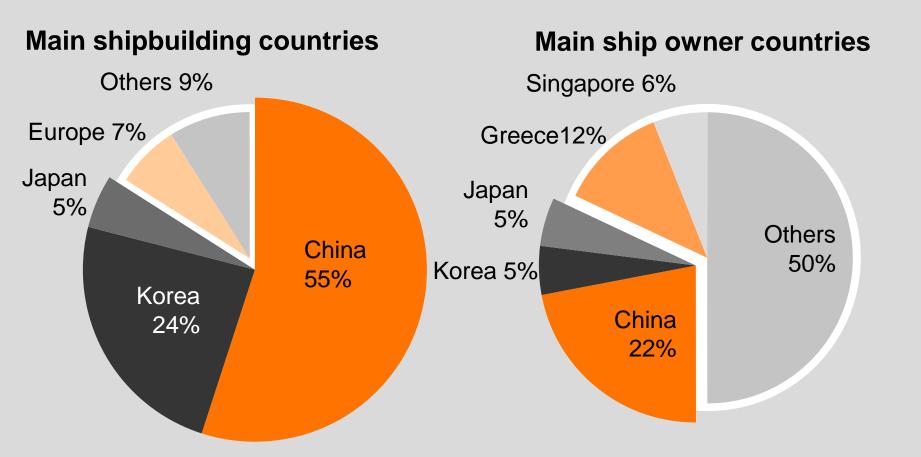
## **Personnel decreased**



### **Order intake increased**



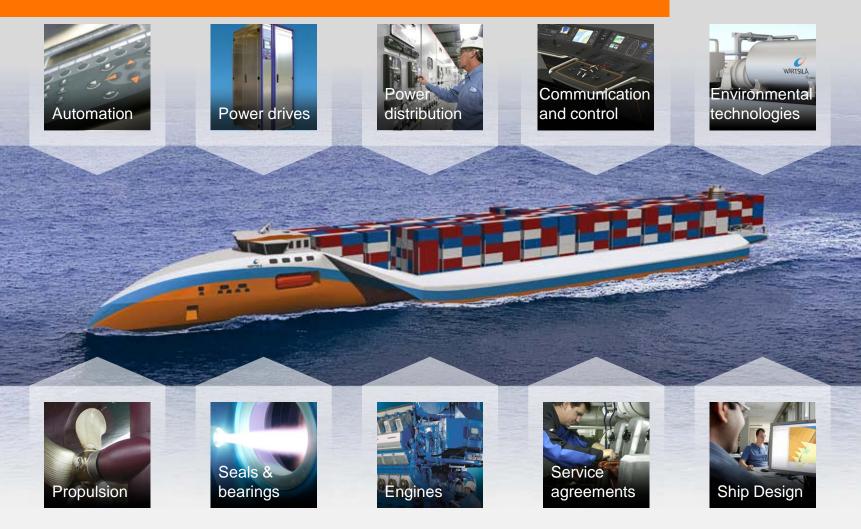
### Asia's role in shipbuilding strengthening



#### Approx. 1,700 vessels ordered in 2010

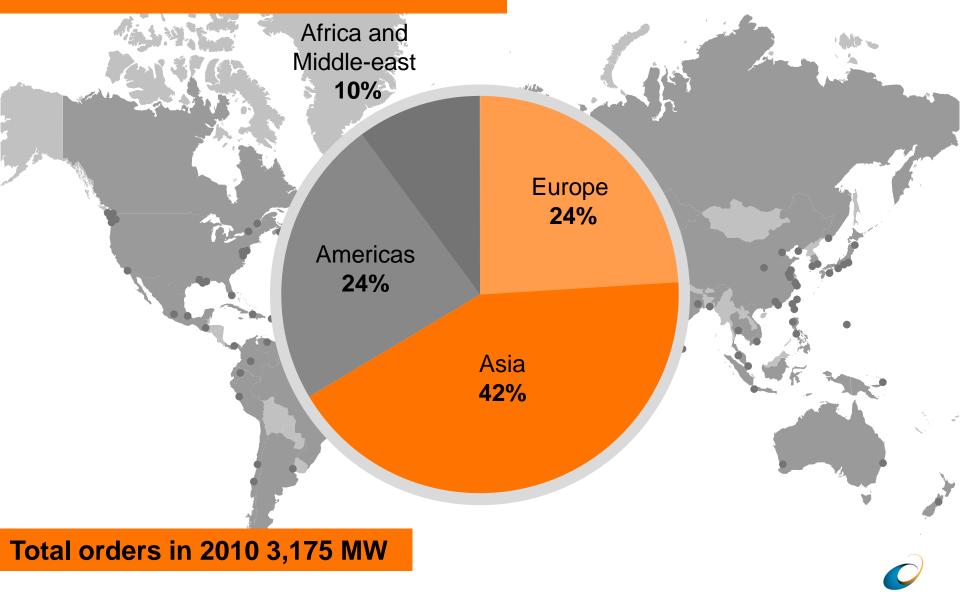


# Wärtsilä strives for an increased share of vessel value



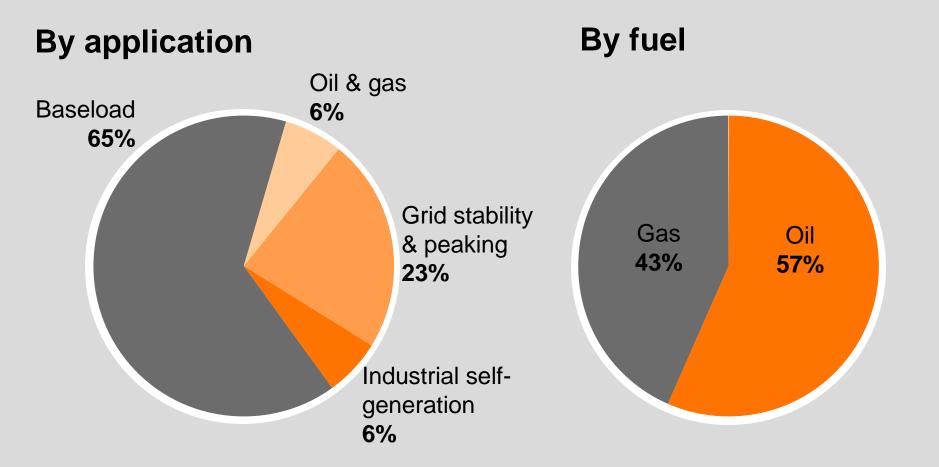


#### **Power Plants order intake** Asia strongest region



WÄRTSILÄ

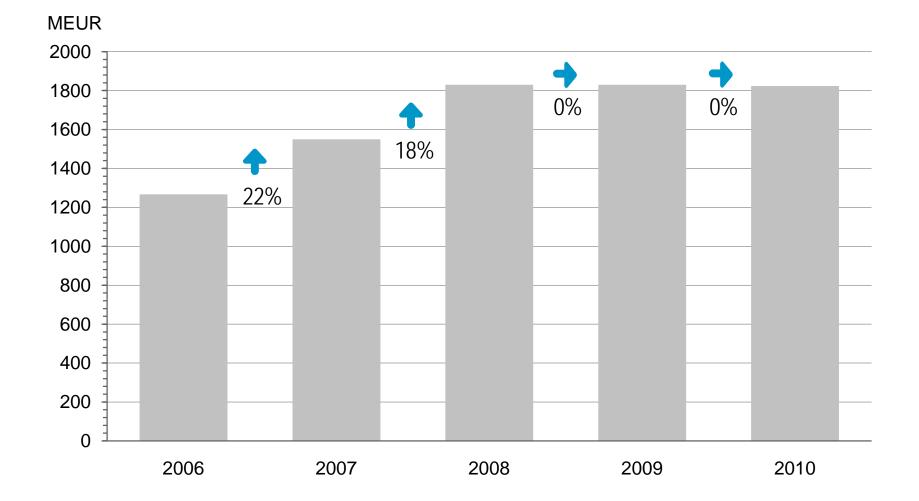
#### **Power Plants for many applications**



#### Total orders in 2010 3,175 MW

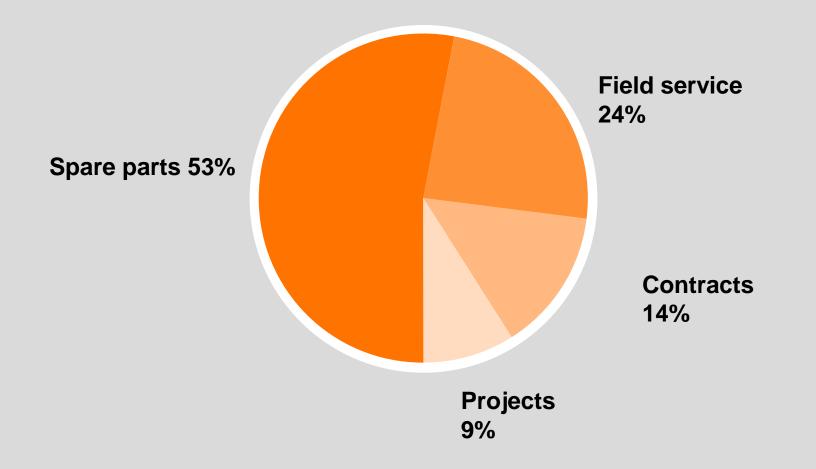


#### **Services – net sales stable**



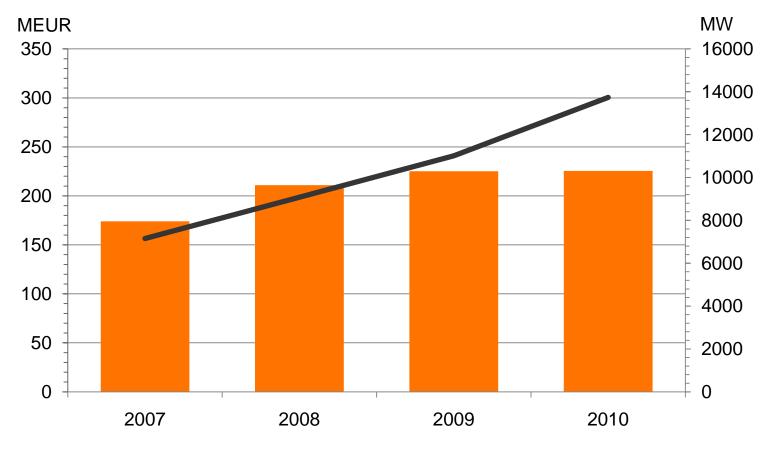


#### **Services – net sales distribution 2010**





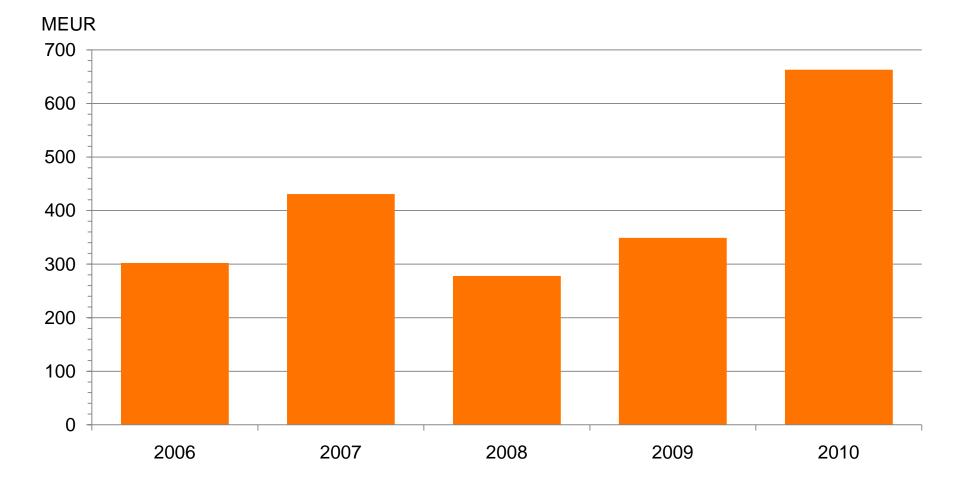
#### **Service contracts increased**



Net sales
Total MW (O&M and Maintenance)

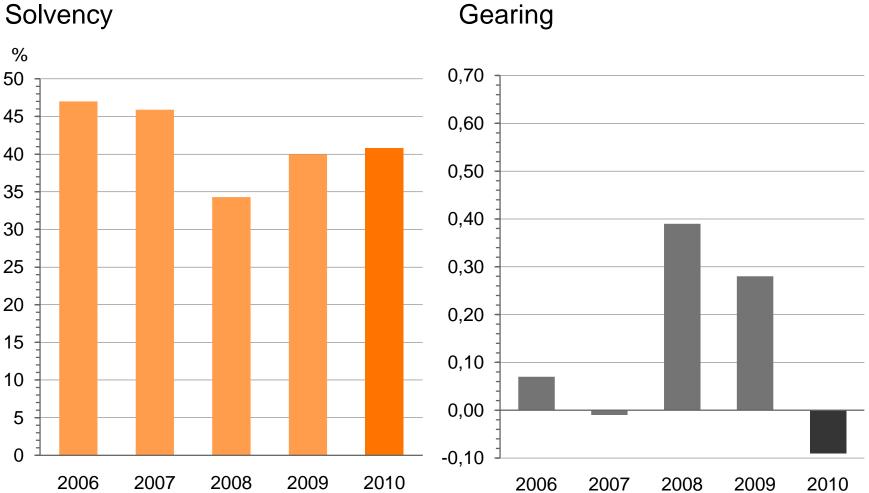


#### All time high cash flow from operating activities





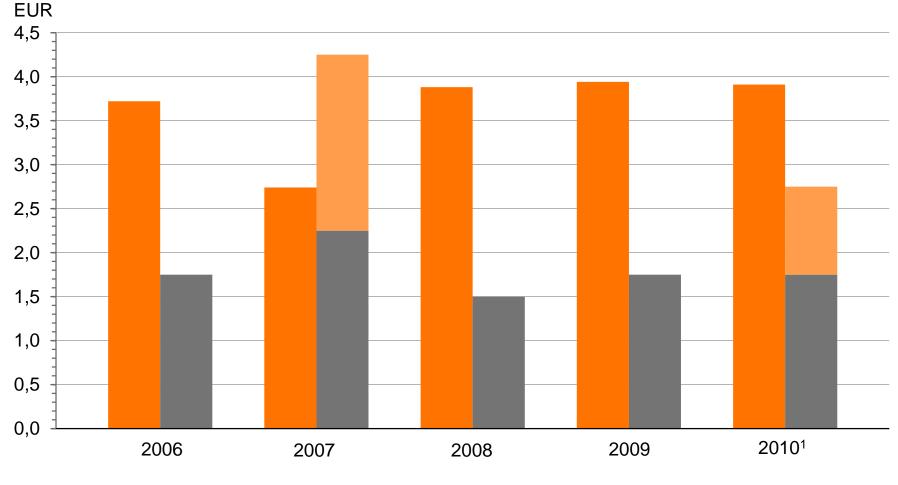
### **Strong financial position**



Gearing



#### **EPS and dividend/share**



EPS • Dividend • Extra dividend

1 Dividend 2010 – Proposal of the Board. EPS figures include nonrecurring items and selling profits



#### **Prospects for 2011**



- Net sales expected to grow 3-5%
- Operational profitability expected to be around 11%



### Long-term growth and profitability

- Target to grow faster than global GDP
- Operating profit margin target 10-14%

