

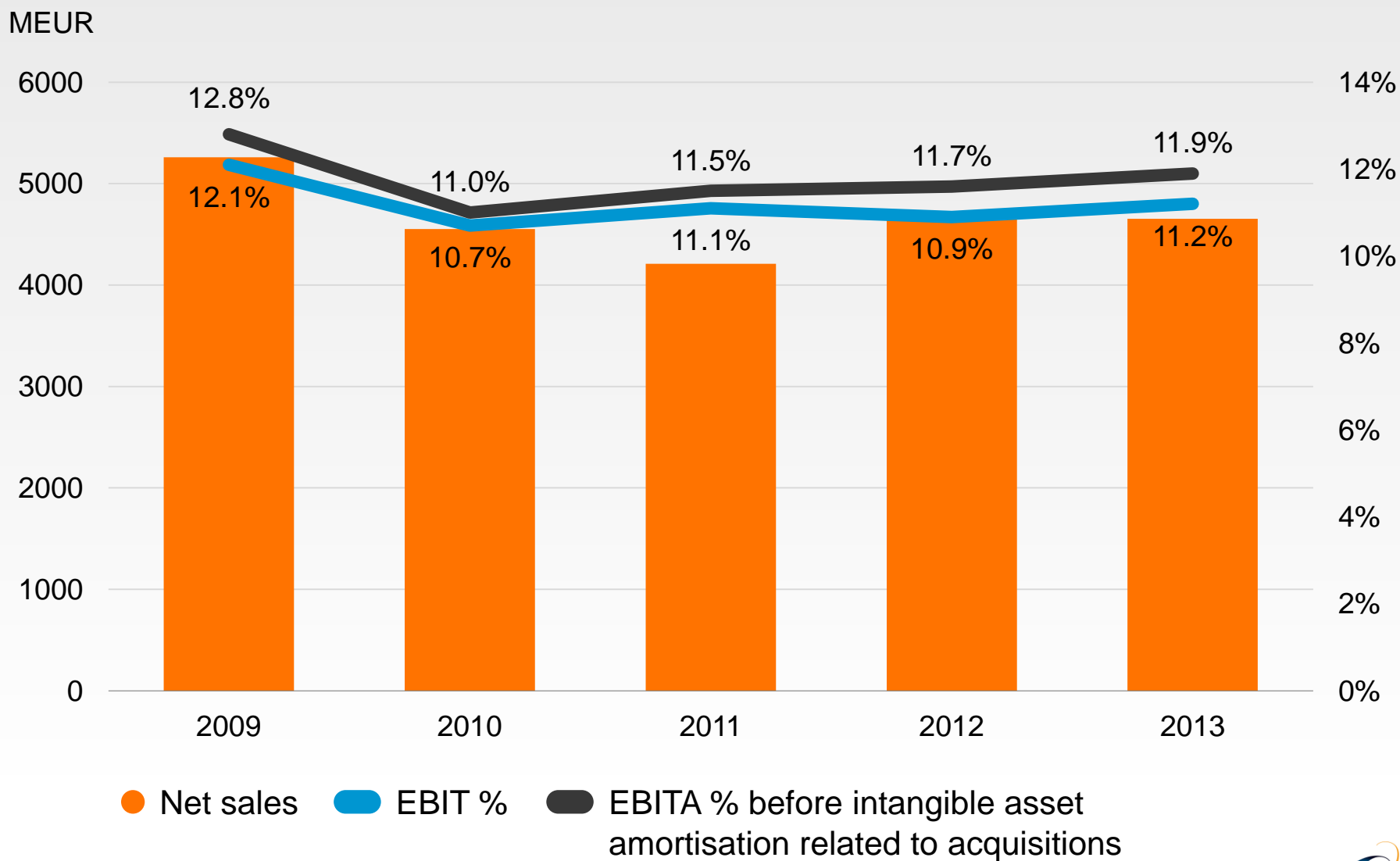


WÄRTSILÄ CORPORATION ANNUAL GENERAL MEETING

6 MARCH 2014

Björn Rosengren,
President & CEO

Profitability developed well

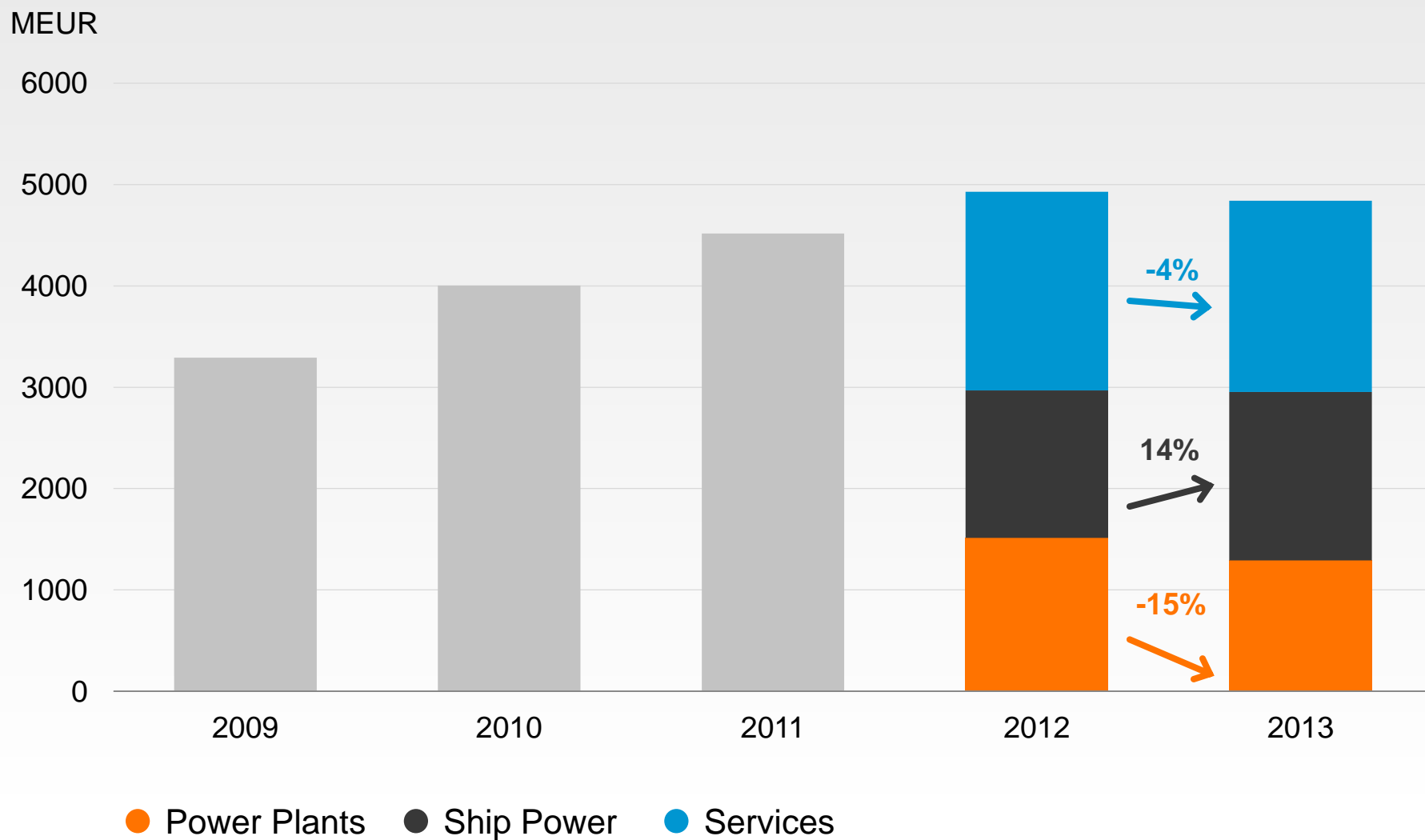


Figures shown before nonrecurring items

Improvement in marine market activity

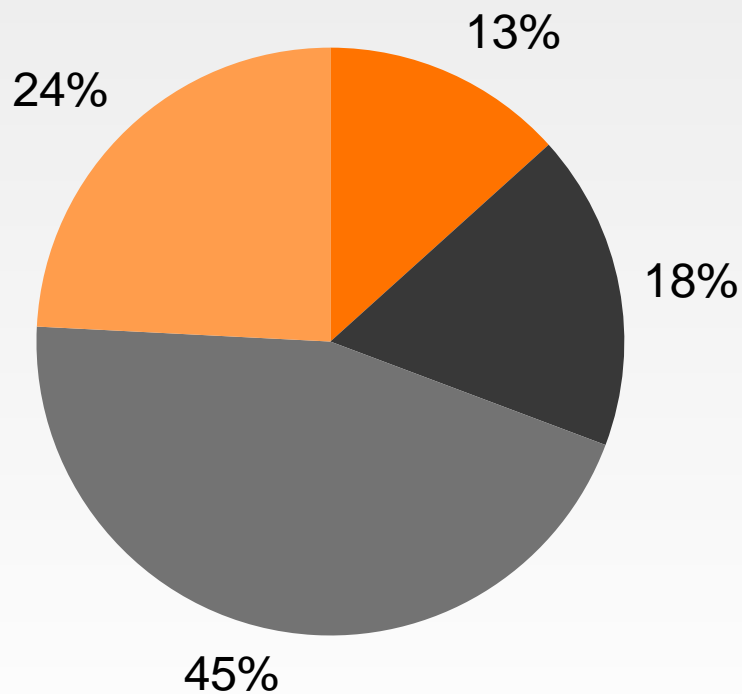


Order intake reflects market situation

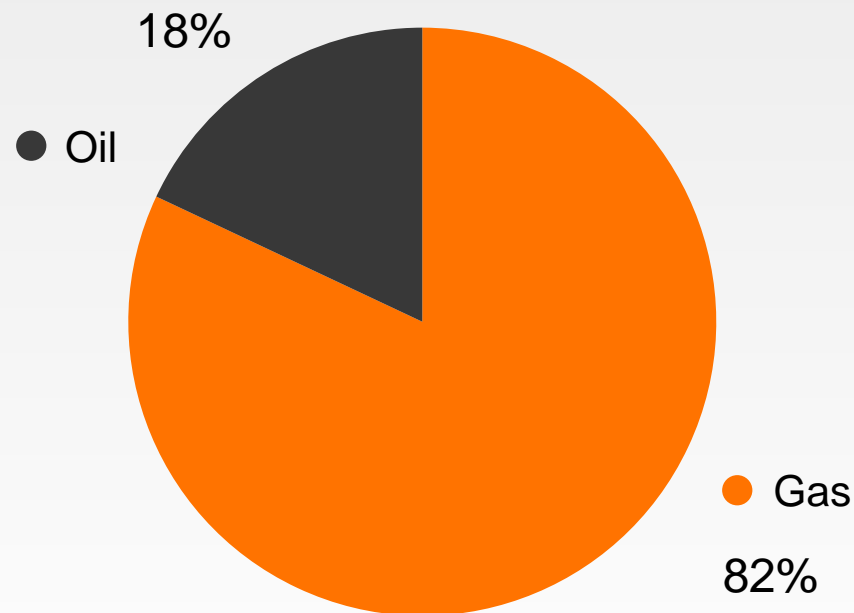


Gas drives demand in power generation markets

By region



By fuel



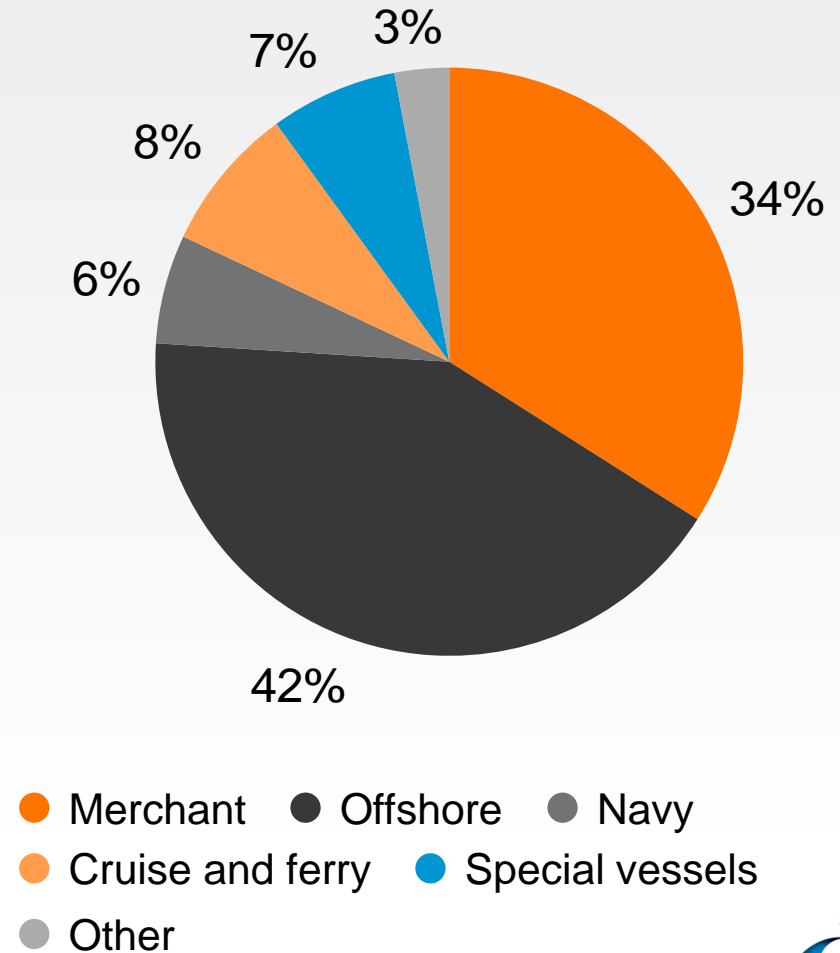
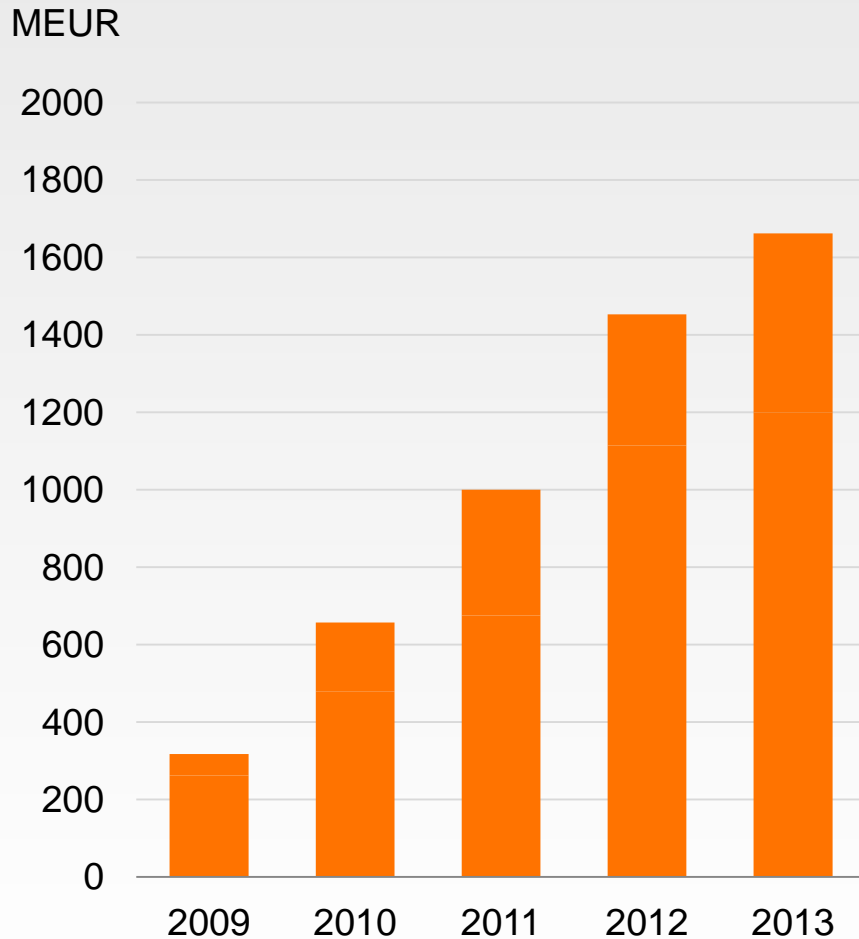
- Asia
- Africa and Middle East
- Americas
- Europe

Order intake 2013: **2,401 MW (3,146)**

Good power plant ordering activity in Asia



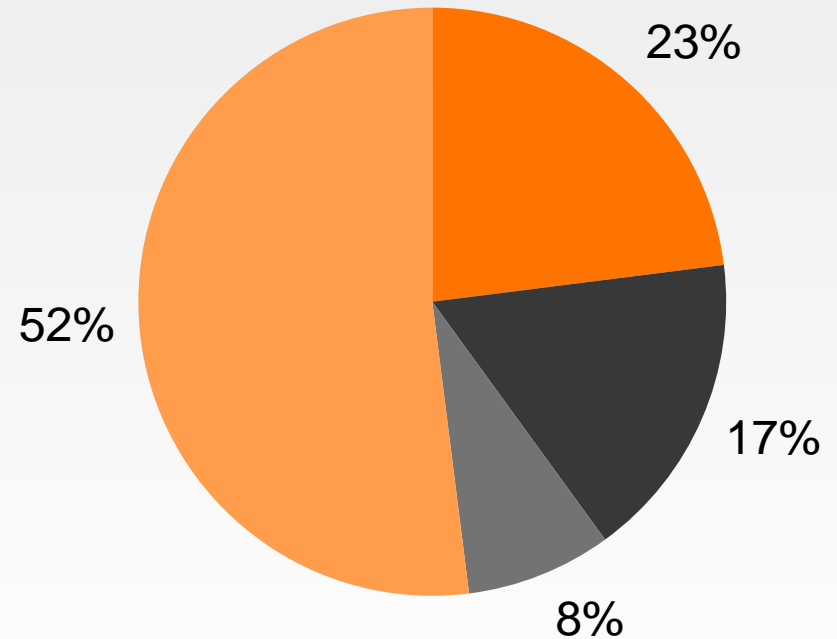
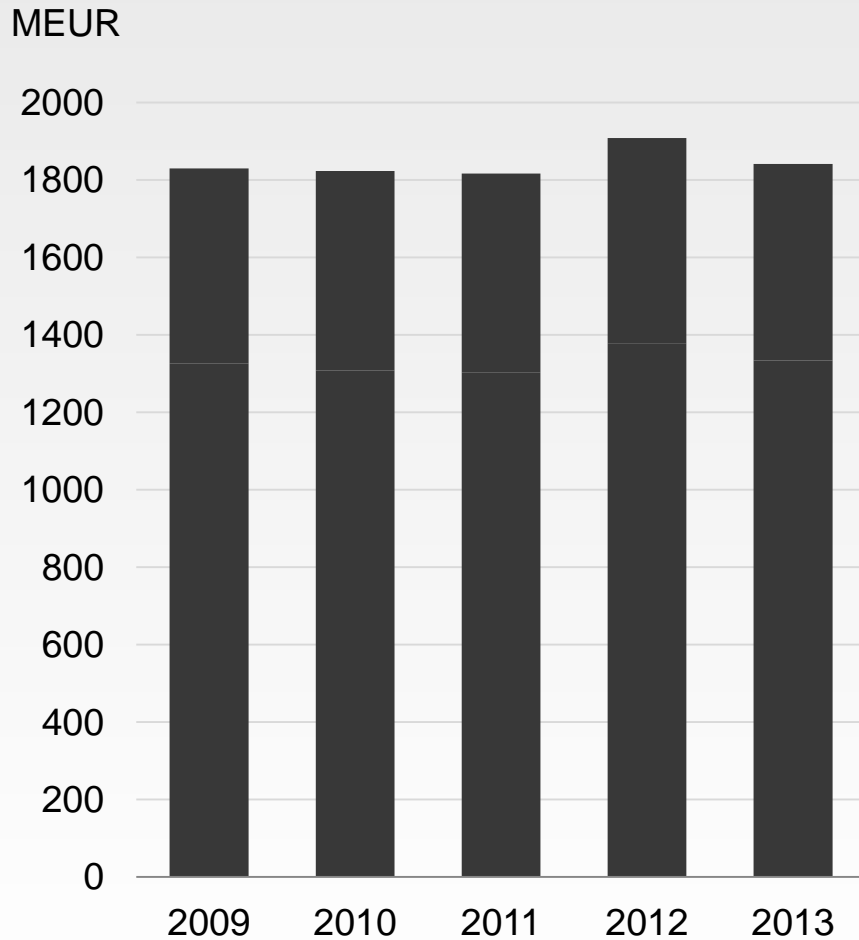
Growth in Ship Power order intake



Continued interest in gas engines and systems



Service markets remain stable

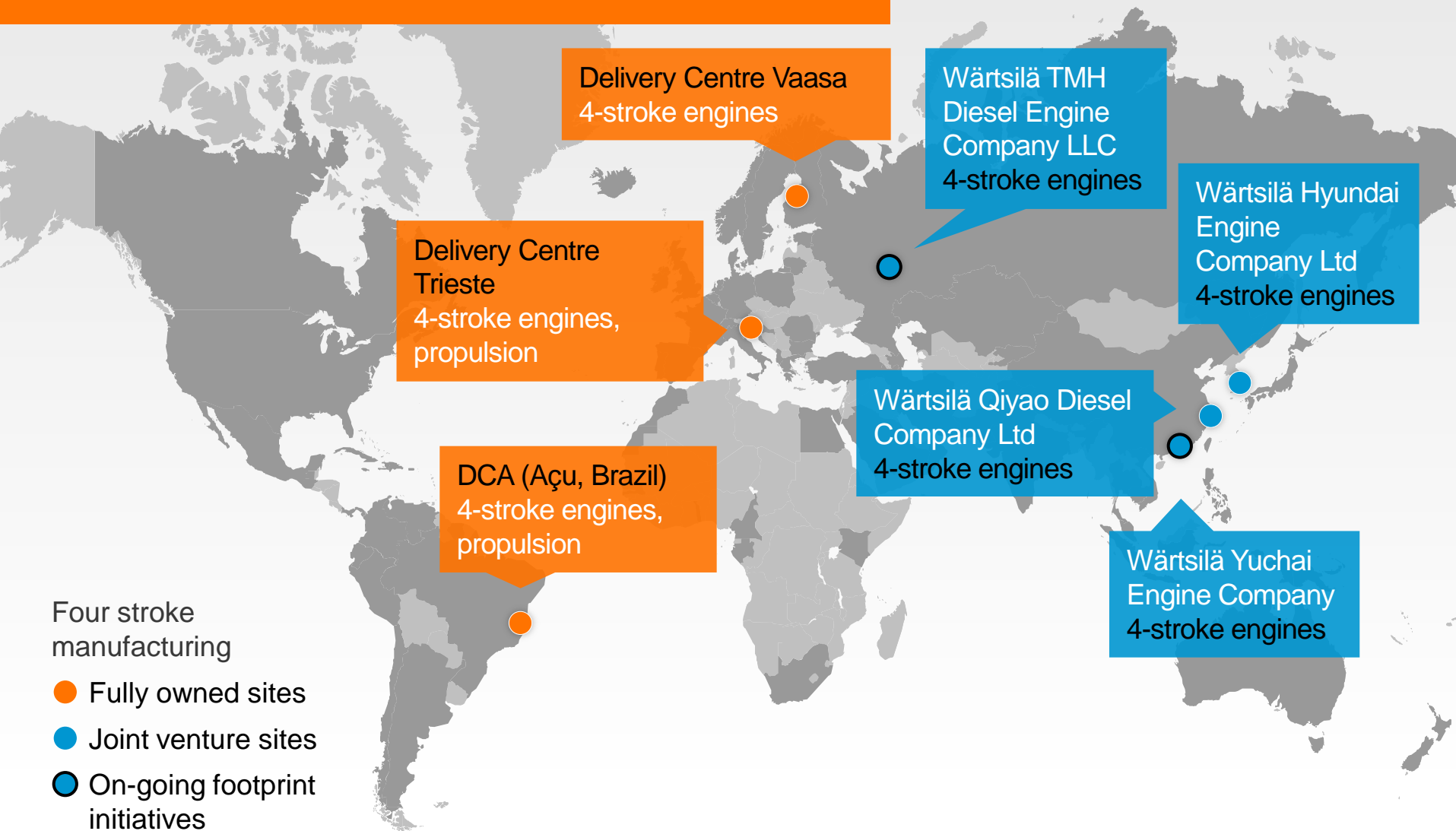


- Field service
- Spare parts
- Contracts
- Projects

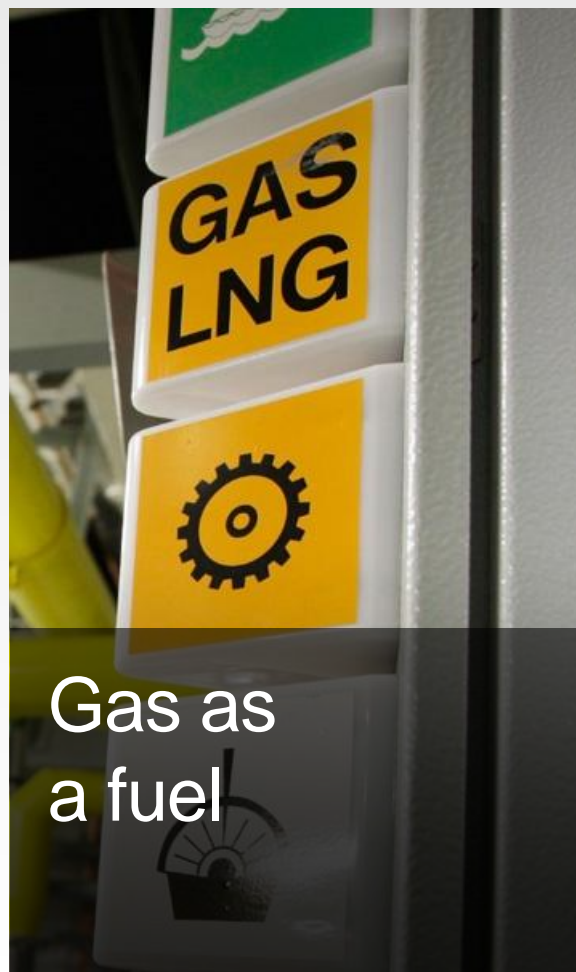
Service agreements our strategic focus area



Securing the ability to support customers in all markets



Positioned for growth even in challenging markets





Developing medium-scale LNG infrastructure

An organisation based on end-to-end responsibility



■ **TRANSPARENCY** ■ **ACCOUNTABILITY** ■ **SPEED**

Group-wide efficiency programme initiated

- Aim to secure future profitability and competitiveness
- Planned reductions of approx. 1,000 jobs globally
- Expected annual savings of EUR 60 million
- Non-recurring costs EUR 50 million, of which EUR 11 million recognised in 2013

Net sales
to grow
by
0-10%

Operational
profitability
around
11%



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