

5 surprising steps to get ahead of your competition

with a Lifecycle Agreement



A performance-based service agreement will let you

- Run your fleet with the help of best-in-class maintenance and performance services
- Set joint targets for desired performance levels
- Get guarantees that these targets will be met

STEP 1

25%

improved uptime

- Cut unscheduled maintenance with Expert Insight predictive maintenance
- Get expert support remotely for your crew round-the-clock

STEP 3

5%

reduction in fuel consumption

- Make smarter choices with data-driven maintenance
- Gain even further fuel savings with upgrades and the latest technologies

STEP 2

Improved productivity

- Meet your customer needs with improved availability
- Get happier customers and improve your revenue

STEP 4

5%

reduction in GHG emissions

- Less fuel consumption means less emissions
- Gain improved cost of compliance and greener image

STEP 5

Reduced cost of financing

- Access to green financing
- Build better business cases

The result: Improved competitiveness

1. Access to premium charter rates
2. Better brand image
3. Improved competitive position
4. Reduced costs and better revenues
5. Increased shareholder value

