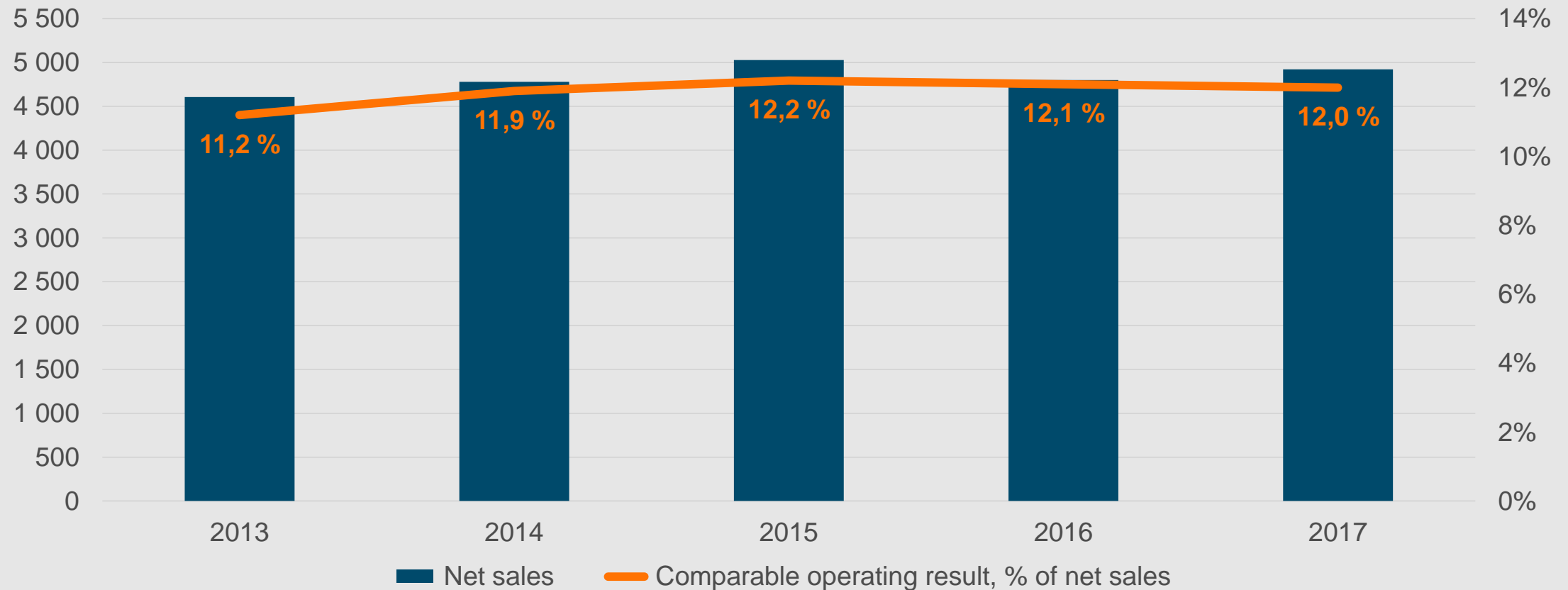


REVIEW BY THE PRESIDENT & CEO

Jaakko Eskola

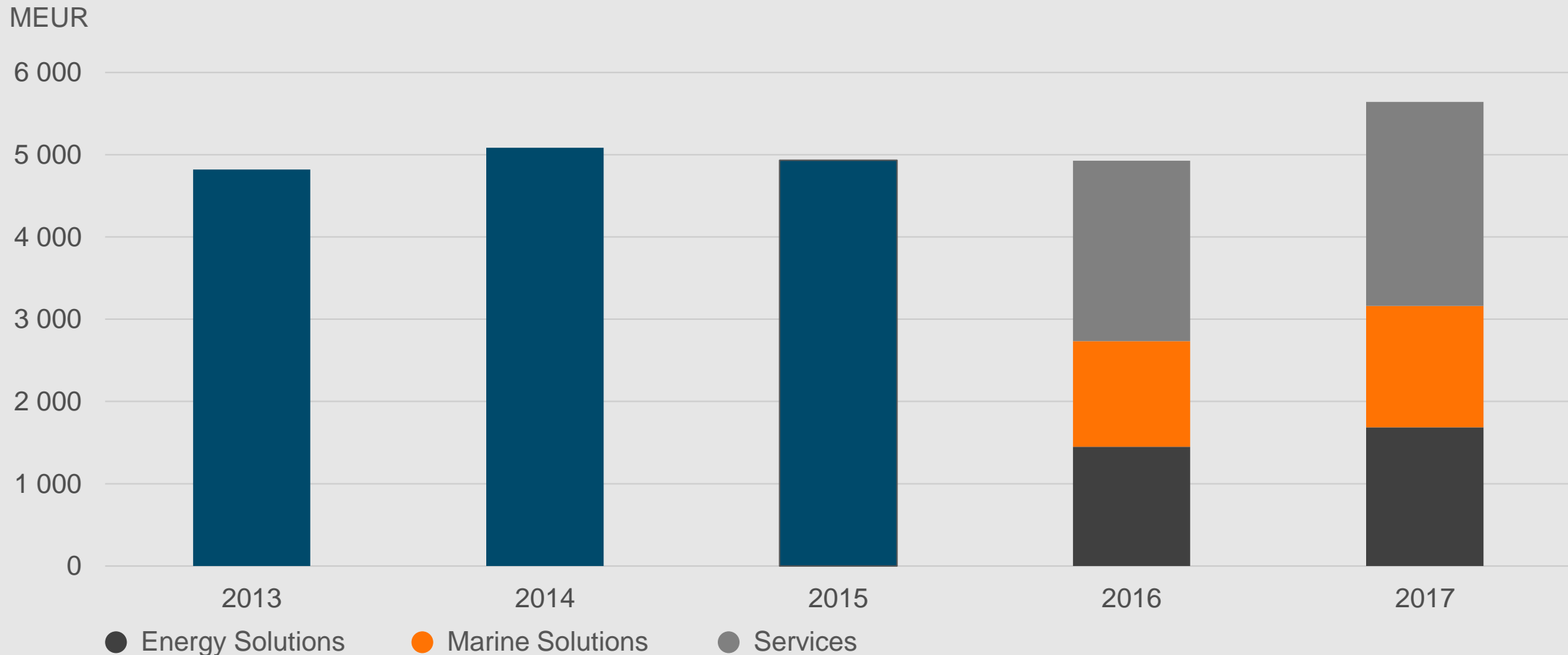
Some growth in net sales, profitability in line with previous year

MEUR

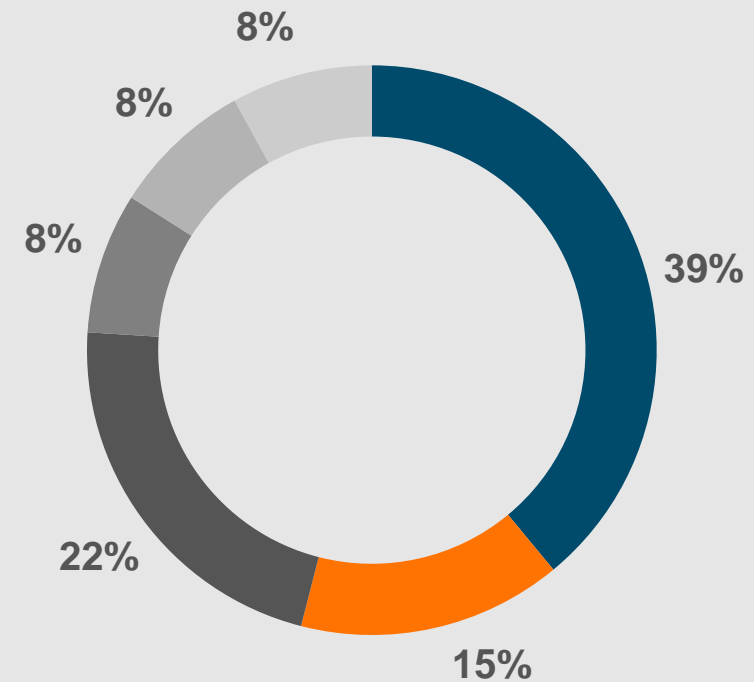
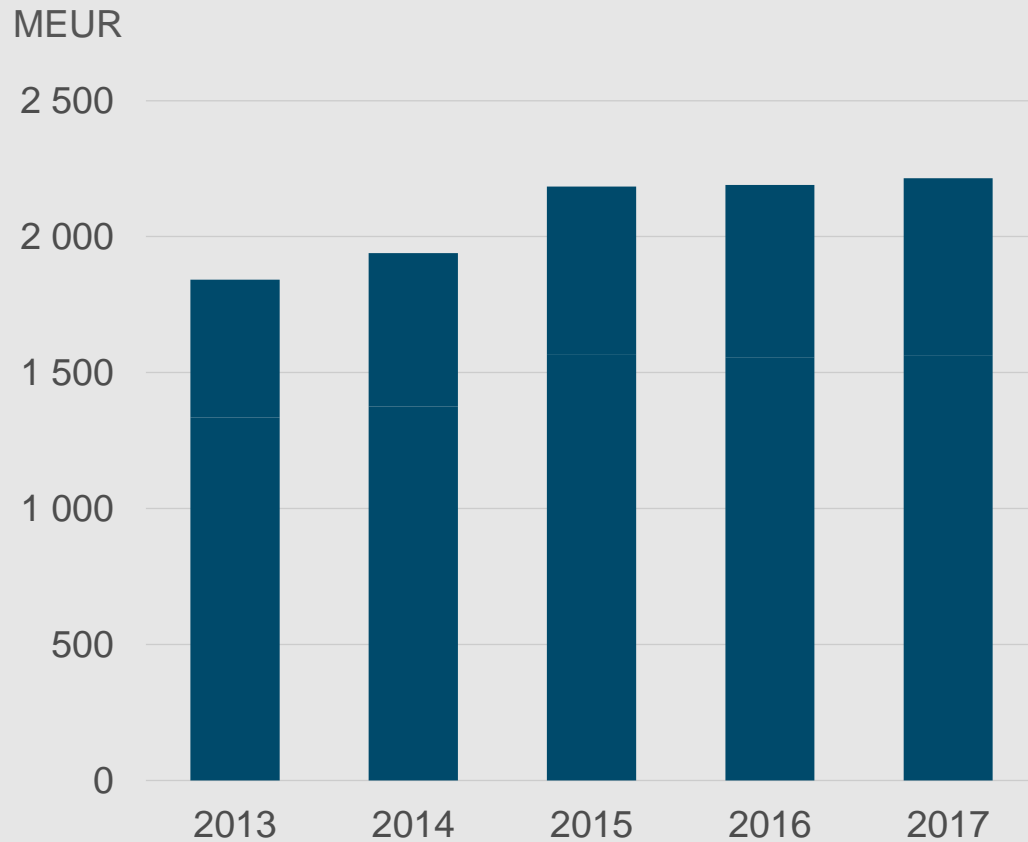


Figures for 2013 include both discontinued and continuing operations.

Order intake grew in all business areas



Solid development in Services' net sales



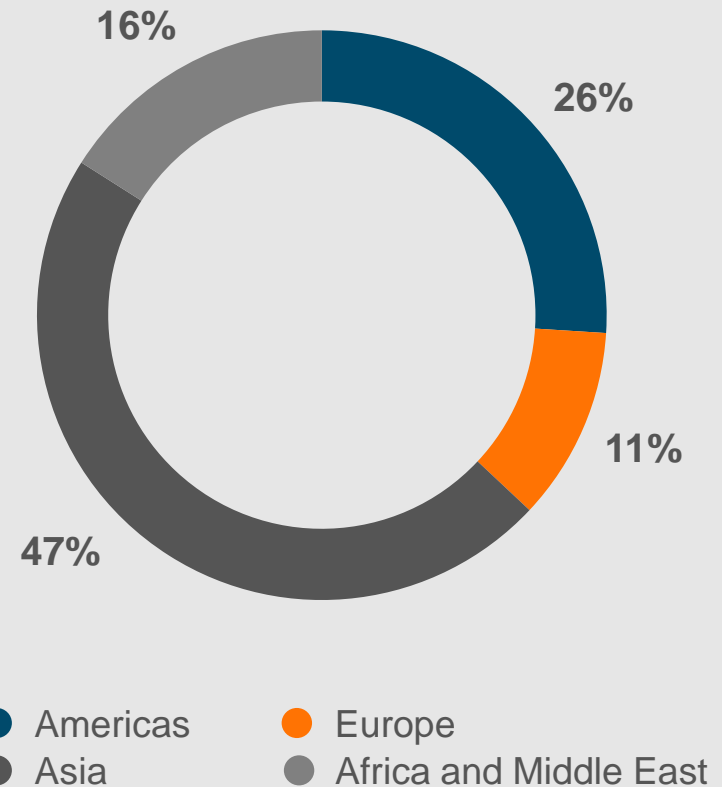
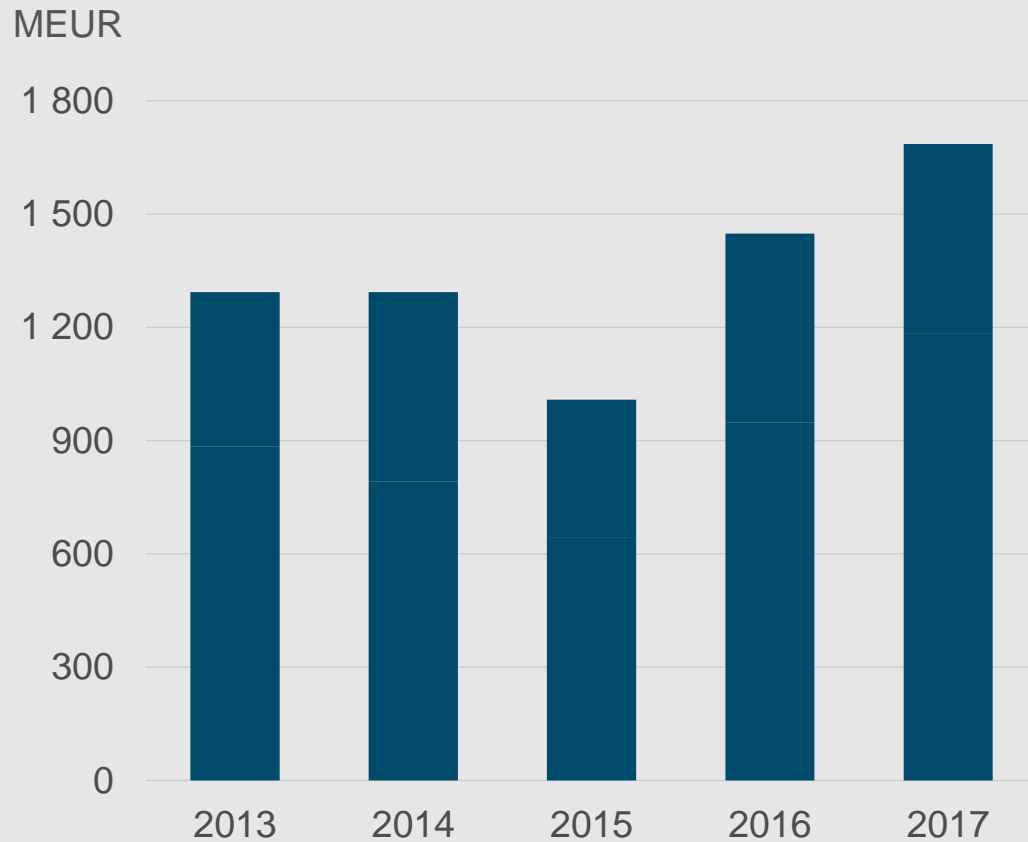
- Power plants
- Cruise & ferry
- Merchant
- Navy
- Offshore
- Special vessels





Customers' interest in long-term service agreements increasing

Strong growth in Energy Solutions' order intake







LNG INFRASTRUCTURE

GLOBAL ENERGY SYSTEMS INTEGRATION



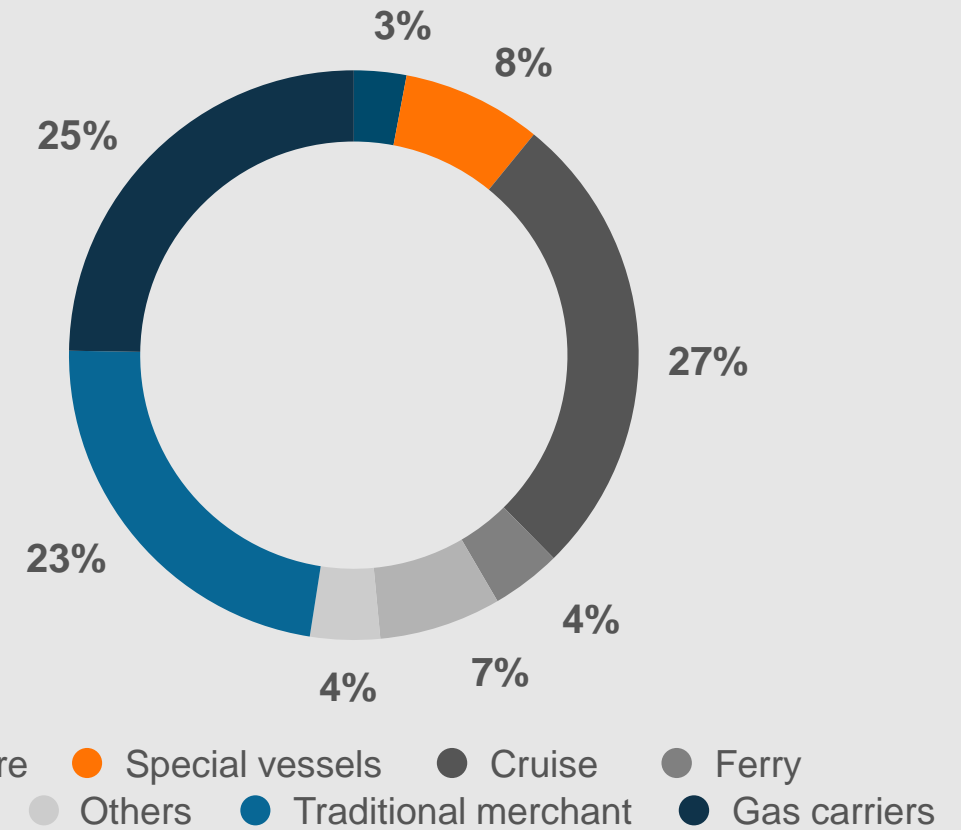
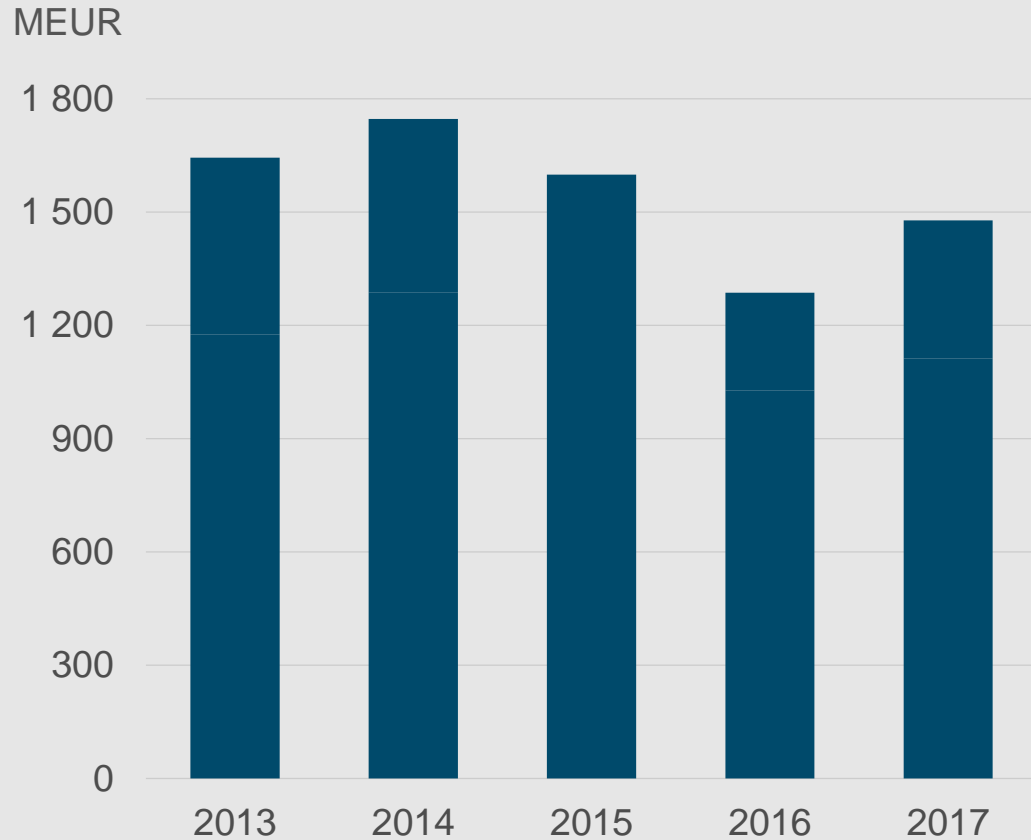
ENGINE POWER PLANTS



ENERGY STORAGE & SOFTWARE

SOLAR PV & HYBRID POWER PLANTS

Marine Solutions' order intake boosted by favourable vessel mix and broad product offering





**CLEAN
ENVIRONMENT**



**ENERGY
INTELLIGENCE**



**MARKET SHAPING
& INNOVATION**

**Wärtsilä's purpose is to enable
sustainable societies with smart
technology.**



Greensmith strengthens our system integration competences

Our Smart Marine vision emphasises connectivity and digitalisation





WÄRTSILÄ successfully tests remote control ship operating capability



SAN DIEGO
8,000 km / 5,000 ml

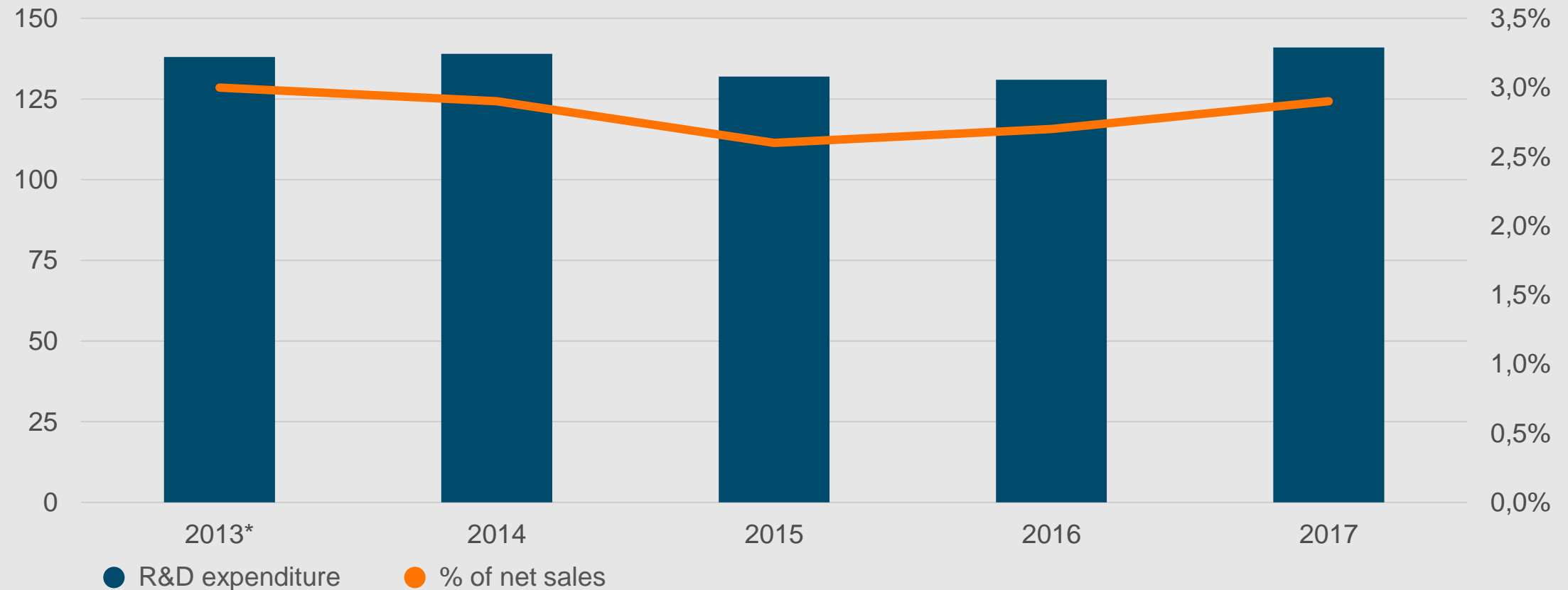


ABERDEEN

**Developing capabilities
in intelligent shipping**

R&D investments secure our competitive positioning

MEUR



*) Restated, figures include continuing operations



**Focus on collaboration
and knowledge sharing**



Cultivating an inclusive and diverse corporate culture



**Ensuring safe working
conditions is a key priority**

Prospects for 2018

The demand for Wärtsilä's services and solutions in 2018 is expected to improve somewhat from the previous year.

Demand by business area is anticipated to be as follows:

- Good in Services
- Good in Energy Solutions
- Solid in Marine Solutions



THANK YOU



WÄRTSILÄ