



PRE-SILENT NEWSLETTER Q3 2023

The third quarter of 2023 is soon ending. In this newsletter, we present some highlights of the past quarter. We would also like to remind you that the silent period starts on Tuesday, 10 October and the Interim Report January-September 2023 will be published on Tuesday, 31 October.

Guidance for 2023

This is the prospects statement from the Stock Exchange Release published on July 21st, 2023.

Wärtsilä expects the demand environment for the next 12 months (Q3/2023–Q2/2024) in both the Energy and Marine business (including Marine Power and Marine Systems) to be similar to that of the comparison period.

Announced orders booked/signed for Q3/2023

Business	Order
Energy	Wärtsilä Guaranteed Asset Performance agreement supports US utility's efforts towards net-zero carbon emissions
Marine Power	Wärtsilä solutions chosen for world's first methanol fuelled hybrid RoRo vessels
Marine	Wärtsilä Technical Management Agreement provides maintenance

Business Order

Power	flexibility for China LNG Shipping vessel
Marine Power	Wärtsilä propulsion solutions selected for Brazilian Navy's Polar Vessel
Marine Systems	Wärtsilä to contribute its liquefaction expertise for major energy transition project in Finland

[All orders](#)

Other important announcements in Q3/2023

- 12.9.2023 [Wärtsilä signs large multi-year supply agreement with EVE Energy.](#)
- 11.9..2023 [Wärtsilä celebrates 30 years of building trust through its continued presence and performance in Colombia](#)
- 29.8..2023 [Wärtsilä offers onboard carbon capture and storage feasibility studies](#)
- 28.8.2023 [Invitation to Wärtsilä's Capital Markets Day 2023](#)
- 22.8.2023 [Wärtsilä and AGL complete construction of 250 MW energy storage facility in Australia](#)
- 24.8.2023 [Wärtsilä Aquarius UV takes ballast water filtration to next level with launch of 'Manta' filter](#)
- 5.7.2023 [Wärtsilä's long-standing relationship with Brazilian customer enhanced with renewal of Operation & Maintenance agreement](#)

[All releases](#)

Webcast service provider

Thank you for the feedback regarding the problems related to our current webcast service provider.

It is very important for us that everybody can join the result events, and we have decided to change the provider. New service provider will make it possible to join our result publication calls by both landline and online. However, we hope that the primary way to participate in our calls is online, as the sound quality is significantly better. The new service provider will start at the release of Financial Statements Bulletin 2023, in January 2024.

More information will be provided closer to the Q4 result call.

Main IR activities in Q3

We arranged a R&D-focused investor call on 4 September with the Director of R&D and Engineering, Juha Kytölä. The recording of the call can be found

[here](#) and a blog post of the call [here](#).

We also hosted a CEO call on 12 September with the CEO Håkan Agnevall. The recording of the call can be found [here](#) and a blog post of the call [here](#).

We participated in roadshows and conferences in Stockholm, Paris, and London. Our latest roadshow presentation is available on our website: [Wärtsilä roadshow presentation](#).

We will arrange a pre-silent call with our CFO Arjen Berends on 5 October at 15-16:30 (EEST). The registration for the call is open:

[Register here](#)



Upcoming IR activities

Dates are preliminary and subject to change.

5.10.2023 Pre-silent call with CFO

9.11.2023 Capital Markets Day 2023

5.12.2023 GS Industrials conference in London

5.-7.12.2023 US Roadshow

[IR calendar](#)

Most recent IR blog posts



Highlights from the investor call with the CEO

We hosted an investor call with our CEO Håkan Agnevall on September 12. In the call, Håkan discussed Wärtsilä's strong focus on decarbonisation in marine and energy. These CEO calls aim to offer an opportunity to discuss Wärtsilä's strategy with the CEO.

[Read more](#)

Highlights from the R&D-themed investor call

We hosted an R&D-themed investor call with our Director of R&D and Engineering, Juha Kytölä, on September 4. The target of the call was to discuss Wärtsilä's key R&D topics and to offer an opportunity to ask questions regarding the topic.

[Read more](#)

Wärtsilä IR blog

Consensus

Please find the latest consensus estimates below.

[Consensus estimates](#)

Contact us

If you would like to meet with us, please contact Janine Tourneur at janine.tourneur@wartsila.com to arrange a meeting. Please send all other general inquiries to investor.relations@wartsila.com.

Best regards,
Wärtsilä's IR team